

## ALEXANDRA DAUM

40 Trumbull Street | New Haven, CT 06510 | alexandra.d.daum@gmail.com | (646) 270-4613

### experience

- 2019-Present **FIELD PROPERTIES** **NEW HAVEN, CT**  
Field Properties acquires, improves and responsibly manages small-scale residential real estate in New Haven.  
**Principal**
- Founded Field Properties.
  - Manage all aspects of the business including acquisitions, construction and property management.
- 2018-2019 **NHR GROUP** **NEW HAVEN, CT**  
**Senior Development Manager**
- Managed NHR's workforce housing developments including due diligence, community outreach, entitlement and design.
- 2016-2018 **TRAMMELL CROW RESIDENTIAL** **BAY AREA, CA**  
TCR's Northern California office develops urban infill multi-family housing in the Bay Area.  
**Development Associate**
- Lead entitlement process, including creation of entitlement submissions, response to planning/agency comments and presentations to Planning Commission and City Council hearings.
  - Lead due diligence on acquisitions including physical, political and market feasibility analyses.
  - Lead design and engineering team to meet community needs and financial goals.
- 2016-2018 **EDUCATION HOUSING PARTNERS** **BAY AREA, CA**  
EHP advises California school districts on developing affordable employee housing on district-owned land.  
**Project Manager**
- On behalf of public-school districts, led the effort to develop 150+ workforce housing units for district faculty and staff.
  - Represented school districts in community outreach, including leading community meetings for neighbors, parents, faculty and staff and maintaining excellent ongoing relationships with all stakeholders.
  - Liaised with city and state staff and elected officials on districts' behalf in order to secure entitlements.
  - Liaised with school district boards and provided public updates at school board meetings.
- 2014-2016 **BAIN AND COMPANY** **BAY AREA, CA**  
**Consultant**
- Executed market analysis and acquisition target due diligence for Bain's clients.
- 2013 **THE WHITE HOUSE (OBAMA ADMINISTRATION)** **WASHINGTON, DC**  
**White House Intern – Office of Public Engagement**  
The Office of Public Engagement served as the “front door to the White House” in the Obama Administration allowing citizens to engage with and inform the Administration.
- Organized weekly conferences and roundtables for key constituents and stakeholders.
  - Wrote weekly Council on Women and Girls newsletters, which were distributed to 63,600 subscribers.
- 2012 **BARACK OBAMA'S REELECTION CAMPAIGN (OFA)** **MANCHESTER, NH**  
**Acting Deputy Operations Director for New Hampshire/Summer Fellow**
- Negotiated terms and executed leases for 13 new campaign office locations.
  - Assisted Operations Director with budgeting, purchasing, major event logistics and new office operations.

### education

- 2012-2014 **HARVARD BUSINESS SCHOOL** **BOSTON, MA**
- M.B.A.; Co-President, HBS Women's Student Association.
- 2006-2010 **HARVARD COLLEGE** **CAMBRIDGE, MA**
- A.B.

### community

**FELLOWSHIP PLACE (NEW HAVEN, CT) – Board Director**  
**HBS WOMEN'S STUDENT ASSOCIATION ALUMNAE BOARD – Chair, President's Council**

### personal

I live in downtown New Haven with my husband Alex Kleiner, son Teddy Kleinerdaum and 2 rescue dogs, Waldo and Gussie.