

STEVEN WINTER

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(203) 903-4342

EDUCATION

2011	YALE UNIVERSITY B.A., Philosophy, with distinction Magna Cum Laude	New Haven, Connecticut
2013 - 2014	SOLAR ENERGY INTERNATIONAL Solar Electric Design and Installation and Battery-Based Solar Electric Design	Paonia, Colorado

LANGUAGE SKILLS

Spanish	Moderate working proficiency
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PROFESSIONAL EXPERIENCE

Dec 2022 - 2023	CITY OF NEW HAVEN <i>Executive Director of Climate and Sustainability</i> <ul style="list-style-type: none">Lead City climate and sustainability initiatives in partnership with City departments, community organizations, and residentsBegan initiatives related to solar energy, energy efficiency, and materials management aimed at implementing climate mitigation and adaptation solutions that intersect with immediate challenges facing city residents	New Haven, Connecticut
2017 - Dec 2022	CATALYST COOPERATIVE <i>Chief Financial Officer, Co-Founder</i> <ul style="list-style-type: none">Managed business startup and administration of worker-owned cooperative focused on development of an open source platform for energy systems dataLead project management and execution of deliverables for both the cooperative's open-source database and partner engagements with leading energy-related advocacy nonprofits, quasi-governmental organizations, and energy-focused university programsResearch federal and state regulations governing electric and gas utilities, including location-based decarbonization and renewable energy investment incentives, power plant asset depreciation, natural gas system expansion subsidies, and renewable energy portfolio standardsAssisted in data aggregation and data cleaning of EIA, EPA, and FERC	New Haven, Connecticut
2015 - 2016	CLEAN ENERGY ACTION <i>Operations Director</i> <ul style="list-style-type: none">Coordinated partnership with Climate Policy Initiative, assisting in securing grant funding from family foundations and providing data to analyze the financial viability of Western US coal power plants and refinancing options to facilitate early retirement of those power plantsCo-authored report on US delivered coal prices, developed web content regarding western energy policy issues, and produced annual report to guide organization to \$50,000 in revenues	Boulder, Colorado

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- Led planning and organization of organization's first Community Energy Fair, bringing together the City and County of Boulder and more than 30 clean energy businesses and nonprofits

2012 - 2015

BLUE DOT ADVOCATES

Boulder, Colorado

Chief Get Shit Done Officer, Board Member

- Guided boutique law firm to revenue increases of over 40% for three consecutive years, bringing revenue from \$300,000 to over \$900,000
- Managed business operations to shift from a \$7,000 net loss prior to my arrival to profits of \$49,000, \$120,000 and \$190,000
- Rebuilt all core infrastructure in cloud-based programs to grow distributed global team from 5 to 14
- Led rebranding of law firm, creation of new website and visual identity, and attainment of B Corp certification
- Led development of impactterms.org, a library of deal terms for impact investment transactions

2010 - 2012

AMICUS

New Haven, Connecticut

Chief Financial Officer, Co-Founder

- Co-founded a Y Combinator-backed tech startup to equip nonprofits and political campaigns with a social media-integrated platform for fundraising and outreach
- Recruited and managed a team of 8 to build the first product version
- Built and oversaw all organizational infrastructure: communication, project management, marketing, site testing, and accounting
- Brought in new clients and coordinated customer service
- Assisted in raising initial \$500,000 in investment
- Wrote winning business plan of the Yale Venture Challenge competition

COMMUNITY LEADERSHIP

2018 - 2022

CITY OF NEW HAVEN

New Haven, Connecticut

Alder, Ward 21

- Reworked the City's residential licensing ordinance in conjunction with LCI staff to increase the frequency and coverage of inspections of rental units
- Worked with Alders and City staff to pass resolution to electrify City buildings and vehicle fleet by 2030
- Served as aldermanic representative on City's Environmental Advisory Council and Commission on Equal Opportunities
- Assisted City residents with navigating City administration and resolving issues

2016 - 2018

NATIONAL POPULAR VOTE CONNECTICUT

New Haven, Connecticut

Co-Founder

- Built 2,000 member grassroots organization and coordinated targeted canvassing, lobbying, and voter outreach with affiliated national nonprofit to complete decade-long effort to pass National Popular Vote Interstate Compact legislation

2012 - 2016

PICKLEBRIC URBAN FARM

Boulder, Colorado

Co-Founder

- Co-founded and managed affordable housing and urban farming cooperative
- Oversaw financials and building management for group of 10

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	<ul style="list-style-type: none">▪ Led advocacy effort to pass legislation to facilitate legal development of cooperative housing	
2014 - 2016	GRID ALTERNATIVES <i>Solar Volunteer</i> <ul style="list-style-type: none">▪ Assisted a nonprofit solar installer with photovoltaic installations for low-income homeowners	Denver, Colorado
2010 - 2011	CITIZENS FOR POLICE REFORM <i>Organizer</i> <ul style="list-style-type: none">▪ Organized police reform organization to mobilize a coalition of affected parties▪ Led series of meetings, rallies and marches resulting in the implementation of a new 24 hour, online complaint process and the mounting of cameras on all City police cruisers	New Haven, Connecticut
2008	U.S. SENATOR SHELDON WHITEHOUSE <i>Policy Intern</i> <ul style="list-style-type: none">▪ Researched and reported corporate giving patterns of multinational oil companies links to policy institutes denying climate change▪ Assisted in completion of Senate casework	Providence, Rhode Island
2007	RHODE ISLAND WIND ALLIANCE <i>Political Action Coordinator</i> <ul style="list-style-type: none">▪ Wrote and edited biweekly newsletter▪ Created organization's first mass email list and utilized Google groups to coordinate activists▪ Engaged citizens, industry stakeholders and the Rhode Island Energy Resources Commissioner to create a lobbying bloc for wind energy	Providence, Rhode Island