

Operations Memorandum

To: New Haven Board of Education Finance and Operations Committee

From: Thomas Lamb, Chief Operating Officer

Date: May 1, 2024

Re: Agreement with Artis Energy Solutions to provide Energy Monitoring

Services

Answer all questions and have a representative ready to present the details of each question during the Finance & Operations meeting or this proposal may not be advanced for consideration by the full Board of Education.

| Company Information | | | | | |
|---------------------------------------------------------------------------|------------------------------------------------------|--|--|--|--|
| Vendor Name: | Artis Energy Solutions | | | | |
| Doing Business as: (DBA) | | | | | |
| Vendor Address: | 362 Industrial Park Rd, Suite 7, Middletown CT 06457 | | | | |
| Vendor Contact Name: | 'Edyta Shim' | | | | |
| Vendor Contact Email: | ShimE@artisenergysolutions.com | | | | |
| Is the contractor a minority or women owned small business? No | | | | | |
| Agreement/Contract Information | | | | | |
| New or Renewal Agreeme | nt/Contract? Agreement | | | | |
| Effective Dates: (mm/dd/yy) Multi-yrs. require Board of Aldermen approval | From 07/01/2023 To 06/30/2024 | | | | |
| Total Amount: If Multi-yr. include yr. to yr. breakdown | \$100,295.00 | | | | |
| Funding Source Name: Acct. #: | 2023-2024 Capital Projects 3C20-2074-58101 | | | | |
| Contract #: (Local or State) | TBD | | | | |



Key Questions:

1. What specific service will the contractor provide:

ARTIS will maintain, to the point of network internet connection, all installed 9000 series (or equivalent) data collection devices and all ARTIS installed watt-hour transducers, current transformers and related equipment required to accurately monitor all designated and approved monitoring points at all sites listed in Schedule A-1. ARTIS does not warrant, cover, service, or otherwise maintain any BOE network equipment, nor does it warrant, cover, service, or otherwise maintain any utility supplied and installed pulse generation equipment.

| service, or otherwise maintain any utility supplied and installed pulse generation equipment. |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2. How was the contractor selected? *Attach appropriate supporting documents |
| □ Quotes |
| ☐ Sealed Bid # |
| ⊠ Sole Source # _29197x_ |
| □ RFP# |
| ☐ State Contract # |
| □ Exempt Professional □ Accountant □ Actuary □ Appraiser □ Architect □ Artist □ Dentist □ Engineer □ Expert Professional Consultant □ Land Surveyor □ Lawyer □ Physician/Medical Doctor |
| 3. If the vendor was selected through Solicitation (Bid/RFQ/RFP) process; answer the following: |
| a. Please explain how the vendor was chosen? *Attach Vendor Proposal |
| N/A |
| b. Who were the members of the selection committee? (Minimum 3 members required) |
| N/A |



| 4. | If this is a renewal with a current vendor, has the vendor has met all obligations |
|----|------------------------------------------------------------------------------------|
| | under the existing agreement/contract? |

The vendor has met all obligations of previous agreement.

5. If this agreement/contract is a Renewal, has the cost increase? If yes, by how much? *Attach Renewal Letters

The cost from last year has increased by 4.5% which is an increase of \$4,319.00.

6. If this new agreement/contract, has cost for service increased from previous years? If yes, by how much?

N/A - Renewal

7. Is this a service that existing staff could provide? Why or why not?

No this is a specialized service which was deemed Sole source provider by purchasing dept to provide services needed.



Agreement/Contract Processing Checklist

To ensure timely processing of the submitted Agreement/Contract it is imperative to collect and provide all of the required documentation noted below and provide with submission to board.

Forms/Documents are available in: Drive G:\F&O Agenda Minutes\Agreement_Contract_Checklist\2022-2023

| 1. Has this vendor performed service(s) in prior fiscal years? | | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------|----------------------------------------------------------------------------------|
| If Y | Yes, | Vendor #_55703 |
| If No or N | lew, | Vendor must provide completed W9 |
| 2. A quotes or proposal submitting regarding the agreement/contract. | | |
| If I | RFP | Attach Vendor Submitted |
| О | ther | Copy of State Contract, Quotes, etc. |
| 3. Certificates of Liability Insurance (COI) are required for ALL agreements/contracts, read | | |
| the following and select the applicable Rider. It is the submitters responsibility to request the COI from the vendor and attach with submission; the COI from the Vendor must match rider specifications outlined. Failure to obtain or incorrect COIs will be returned for revision and will delay its processing. | | |
| Rider 300 | Profe | essional Services - Onsite Umbrella; w/ Auto; w/ Workers Compensation |
| Rider 305 | Profe | essional Services - Onsite Umbrella; No Auto; No Workers Compensation |
| Rider 310 | Profe | essional Services - Onsite Umbrella; w/ Auto; No Workers Compensation |
| Rider 315 | Profe | essional Services – Onsite Umbrella; w/ Youth under 21 |
| Rider 320 | Profe | essional Services - Offsite; No Auto; No Workers Compensation |
| Rider 325 | Profe | essional Services - Offsite; No Auto; No Workers Compensation; w/ Youth under 21 |
| Rider 330 | Profe | essional Services - Offsite Attorney; No Auto; No Workers Compensation |
| Rider 335 | Profe | essional Services – Onsite; Physician/Dentist; No Auto |
| Rider 340 | Profe | essional Services – Onsite Physician/Dentist w/ Youth under 21 |
| Rider 345 | Profe | essional Services – Onsite Temp Nurses |
| Rider 350 | Profe | essional Services – Cyber – Onsite |
| Rider 355 | Profe | essional Services – Cyber – Offsite |
| 4. The City of New Haven requires the information requested in the <u>Disclosure Affidavit</u> before any City agency, department, or city official seeking agreement/contract shall obtain them, notarized. | | |
| Emailed Discl | osures | are acceptable. |



MEMORANDUM BUREAU OF PURCHASES CITY OF NEW HAVEN



Michael V. Fumiatti, Purchasing Agent 200 Orange Street, New Haven, Connecticut 06510 Telephone (203) 946-8201 Facsimile (203) 946-8206

SLSRC #29197x

DT: February 2, 2018

TO: William F, Clark

Chief Operating Office

FR: Michael V. Fumiatti, Sr

Purchasing Agent

RE: Sole Source request – Artis Energy Proprietary Services – Electrical Monitoring

I have received and reviewed your sole source request for the above referenced vendor and purpose. The 83 Electrical Meters are proprietary and this company is the only company that can monitor this proprietary equipment with proprietary software.

Therefore, pursuant to Section 74(d)(i) of the City Charter, I hereby designate the above vendor as the "Sole Source" vendor for the above referenced purpose. Please include this sole source number in the vendor sourcing notes of your requisition.

While all else remains the same, this Sole Source does not expire

Please note any non-competitively bid contract which is \$100,000.00 or greater may require Board of Alderman approval.

Any questions, please feel free to contact me @ x8207.

cc: Joy Johannes - Food Policy Director

Sheila Carmon - Deputy Director CSA

Accounts Payable

File



OVERVIEW

Artis Energy Intelligence (Artis), a leading energy services firm, is submitting this proposal to provide Energy Monitoring Services to New Haven CT Schools from July 1, 2023 to June 30, 2024.

PROJECT SCOPE OF WORK

ARTIS will maintain, to the point of network internet connection, all installed 9000 series (or equivalent) data collection devices and all ARTIS installed watt-hour transducers, current transformers and related equipment required to accurately monitor all designated and approved monitoring points at all sites listed in Schedule A-1. ARTIS does not warrant, cover, service, or otherwise maintain any BOE network equipment, nor does it warrant, cover, service, or otherwise maintain any utility supplied and installed pulse generation equipment.

PROJECT FINANCIALS

| Current price | \$95,976.00 |
|---------------|--------------|
| 2023-2024 | \$100,295.00 |

| PROJECT ACCEPTANCE BY: |
|----------------------------|
| CUSTOMER SIGNATURE & DATE: |
| PRINT NAME: |
| |
| ARTIS ENERGY INTELLIGENCE: |
| CICNIATURE & DATE. |
| SIGNATURE & DATE: |
| PRINT NAME: |
| |
| |

SCHEDULE A-1: NEW HAVEN PUBLIC SCHOOLS MONITORING POINTS

| Location Name | Address | Monitoring Points |
|----------------------------------------------------------|------------------------|-------------------|
| NH BOE Academy School | 444 Orange Street | 11 |
| NH BOE Adult Education Ctr | 580 Ella T Grasso Blvd | 1 |
| NH BOE Barack H. Obama Magnet University School | 69 Furnam Ave | 9 |
| NH BOE Barnard School | 170 Derby Ave | 2 |
| NH BOE Beecher School | 100 Jewell St | 1 |
| NH BOE Benjamin Jepson School | 15 Lexington Avenue | 1 |
| NH BOE Betsy Ross Arts Magnet | 150 Kimberly Ave | 1 |
| NH BOE Bishop Woods | 1481 Quinnipiac Ave | 1 |
| NH BOE C.U.P. {Main Meter} | 170 Dewitt Street | 5 |
| Hill Central Sub-Meter - SM2 (via the C.U.P) | | |
| Roberto Clemente Sub-Meter - SM1 (via the C.U.P) | | |
| NH BOE Celantano School | 400 Canner Street | 1 |
| NH BOE Central Kitchen | 131 Barnes Ave | 1 |
| NH BOE Clarence Rogers School | 199 Wilmot Road | 1 |
| NH BOE Clinton Ave School | 293 Clinton Ave | 1 |
| NH BOE Columbus | 255 Blatchley Ave | 1 |
| NH BOE Cooperative Arts and Humanities Magnet School | 177 College Street | 1 |
| NH BOE Davis St Magnet | 35 Davis Street | 11 |
| NH BOE E Rock Magnet | 133 Nash St | 1 |
| NH BOE Edgewood | 737 Edgewood Ave | 1 |
| NH BOE ESUM School | 500 Boston Post Road | 16 |
| NH BOE Fairhaven Middle School | 164 Grand Ave | 1 |
| NH BOE High School in the Comm | 175 Water St | 3 |
| NH BOE Hill Region Career | 140 Legion Ave | 1 |
| NH BOE Hillhouse HS | 480 Sherman Parkway | 1 |
| NH BOE Hillhouse HS Field House | 480 Sherman Parkway | 1 |
| NH BOE Jackie Robinson New School | 150 Fournier Street | 1 |
| NH BOE John Daniels | 569 Congress Ave | 1 |
| NH BOE John S. Martinez School | 100 James Street | 1 |
| NH BOE Katherine Brennan | 200 Wilmot Rd | 1 |
| NH BOE Lexington Ave. Quinnipiac Elementary School (K-4) | 460 Lexington Ave | 1 |
| NH BOE Lincoln Bassett | 130 Bassett St | 1 |
| NH BOE Metropolitan Business School (New) | 119 Water Street | 1 |
| NH BOE Nathan Hale | 480 Townsend Ave | 1 |
| NH BOE New Horizons High School | 103 Hallock Ave | 1 |
| NH BOE Reginald Mayo Learning Center | 185 Goffe St | 9 |
| NH BOE Ross Woodward School | 185 Barnes Ave | 1 |
| NH BOE Sheridan Academy | 191 Fountain St | 1 |
| NH BOE Sound Aquaculture School | 60 South Water Street | 1 |

| NH BOE Strong School (FKA Vincent Mauro) | 130 Orchard St | 1 |
|--------------------------------------------|-------------------|---|
| NH BOE Troup Magnet | 259 Edgewood Ave | 1 |
| NH BOE Truman School | 114 Truman Street | 1 |
| NH BOE Wilbur Cross | 181 Mitchell Dr | 1 |
| NH BOE Wooster Head Start and Conte School | 21 Wooster Place | 1 |
| NH BOE Worthington Hooker [3-8] | 691 Whitney Ave | 1 |
| NH BOE Worthington Hooker [K-2] | 180 Canner St | 1 |
| | | |

In Process