

SoundThinking, Inc.
 39300 Civic Center Drive, Suite 300
 Fremont, CA 94538
 Phone: 888.274.6877 Fax: 650.887.2106

DATE 3/27/2026
Quote # NWHVNP032726
Customer ID New Haven PD

Quote For:
 Sgt. Jarrod Boyce
 New Haven Police Department
 One Police Union Ave.
 New Haven, CT 06519

Quote valid until: 6/30/2026
 Prepared by: K Isotalo

Comments or Special Instructions:

Renewal of Annual ShotSpotter (formerly Respond) Subscription Services for an additional five-year term (July 1, 2026 through June 30, 2031) for the Phase I 1.5 mi² coverage area, the Phase II 4.0 mi² coverage area, and the Phase III 1.56 mi² coverage area. Contingent on a five-year agreement, SoundThinking will waive the annual subscription fee for 1.06 mi² of the Phase III coverage area for Year One and Year Two. Starting in Year Three, the annual subscription fee will be for the full 1.56 mi² Phase III coverage area. The proposed services will be delivered according to the terms and conditions contained in an Amendment to Agreement A22-0362 dated March 22, 2022, or a new SoundThinking Master Services Agreement.

SALES DIRECTOR:		Jack Pontious	TERMS:		Net 30
QUANTITY (mi ²)	DESCRIPTION	UNIT PRICE	TAXABLE?	AMOUNT	
1.50	Year One: Annual ShotSpotter Subscription Services for Phase I for 7/1/2026 through 6/30/2027.	\$41,990		\$62,985	
4.00	Year One: Annual ShotSpotter Subscription Services for Phase II for 7/1/2026 through 6/30/2027.	\$68,906		\$275,624	
0.50	Year One: Annual ShotSpotter Subscription Services for Phase III for 7/1/2026 through 6/30/2027.	\$68,906		\$34,453	
1.06	Year One: Multi-Year Term Commitment Annual ShotSpotter Subscription Services for Phase III for 7/1/2026 through 6/30/2027.	\$68,906		(\$73,040)	
YEAR ONE SUBTOTAL:				\$373,062	
1.50	Year Two: Annual ShotSpotter Subscription Services for Phase I for 7/1/2027 through 6/30/2028.	\$41,990		\$62,985	
4.00	Year Two: Annual ShotSpotter Subscription Services for Phase II for 7/1/2027 through 6/30/2028.	\$68,906		\$275,624	
0.50	Year Two: Annual ShotSpotter Subscription Services for Phase III for 7/1/2027 through 6/30/2028.	\$68,906		\$34,453	
1.06	Year Two: Multi-Year Term Commitment Annual ShotSpotter Subscription Services for Phase III for 7/1/2027 through 6/30/2028.	\$68,906		(\$73,040)	
YEAR TWO SUBTOTAL:				\$373,062	
1.50	Year Three: Annual ShotSpotter Subscription Services for Phase I for 7/1/2028 through 6/30/2029.	\$41,990		\$62,985	
4.00	Year Three: Annual ShotSpotter Subscription Services for Phase II for 7/1/2028 through 6/30/2029.	\$68,906		\$275,624	
1.56	Year Three: Annual ShotSpotter Subscription Services for Phase III for 7/1/2028 through 6/30/2029.	\$68,906		\$107,493	
YEAR THREE SUBTOTAL:				\$446,102	

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SALES DIRECTOR:		Jack Pontious	TERMS:		Net 30
QUANTITY (mi ²)	DESCRIPTION	UNIT PRICE	TAXABLE?	AMOUNT	
1.50	Year Four: Annual ShotSpotter Subscription Services for Phase I for 7/1/2029 through 6/30/2030.	\$41,990		\$62,985	
4.00	Year Four: Annual ShotSpotter Subscription Services for Phase II for 7/1/2029 through 6/30/2030.	\$68,906		\$275,624	
1.56	Year Four: Annual ShotSpotter Subscription Services for Phase III for 7/1/2029 through 6/30/2030.	\$68,906		\$107,493	
YEAR FOUR SUBTOTAL:				\$446,102	
1.50	Year Five: Annual ShotSpotter Subscription Services for Phase I for 7/1/2030 through 6/30/2031.	\$41,990		\$62,985	
4.00	Year Five: Annual ShotSpotter Subscription Services for Phase II for 7/1/2030 through 6/30/2031.	\$68,906		\$275,624	
1.56	Year Five: Annual ShotSpotter Subscription Services for Phase III for 7/1/2030 through 6/30/2031.	\$68,906		\$107,493	
YEAR FIVE SUBTOTAL:				\$446,102	
				SUBTOTAL	\$2,084,431
				TAX RATE	
				SALES TAX	-
				OTHER	-
				TOTAL	\$2,084,431

If you have any questions concerning this quote, please contact
 Karen Isotalo - Vice President, Sales Operations at 510.298.8668 or kisotalo@soundthinking.com