

..title

ORDER OF THE BOARD OF ALDERS OF THE CITY OF NEW HAVEN AUTHORIZING THE MAYOR OF THE CITY OF NEW HAVEN TO PURCHASE AN ALL-INCLUSIVE BRINC LEMUR 2 DRONE “TWIN PACK” PACKAGE WITH FIVE-YEAR CONTRACT PRICING BY TRADING IN OUR CURRENT BRINC LEMUR S DRONES FOR A TECHNOLOGY UPGRADE AND TO PURCHASE ONE ADDITIONAL CONTROLLER TO FLY TWO DRONES AT ONE TIME.

..body

WHEREAS, the NHPD uses Brinc Lemur S drones for various enforcement activities including patrol-led deployments, traffic crash reconstruction, pre-tactical deployment reconnaissance, crisis intervention, de-escalation, and SWAT operations; and

WHEREAS, Brinc is discontinuing the Lemur S drones with an upgrade: Lemur 2; and

WHEREAS, Brinc is also altering its business model to an all-inclusive package called “Twin Pack” with 5-year pricing and includes receipt of the newest drone upgrade every 24 months, full training for each hardware upgrade, batteries, airframes, controller, glass breaker, payload dropper, travel backpack, unlimited data, and unlimited repairs and replacement; and

WHEREAS, the full retail value of the Twin Pack is \$99,995.00 and Brinc is offering the NHPD a large discount to trade our current Lemur S drones in and upgrade. Brinc will give us 75% back of our purchase price of \$29,962.00. This equates to a \$22,471.50 discount. To summarize, we will be trading in our drones we have used for a year, for 75% of their original value, for brand new ones.

WHEREAS, the NHPD requests to purchase is called the “Twin Pack”. The full retail value is \$99,995.00 with the \$22,471.50 discount our total purchase price for the all-inclusive five-year contract would be \$77,523.50.

WHEREAS, the NHPD would like to purchase one additional controller for \$5,000.00 to enable us to fly two drones at once, for a total package cost of \$82,523.50; and

WHEREAS, the Board of Alders supports this purchase which enhances the public safety needs of the City of New Haven; and

NOW, THEREFORE BE IT ORDERED THAT the Board of Alders of the City of New Haven authorizes the Mayor of the City of New Haven to purchase the Brinc “Twin Pack” package and additional controller and to execute all documents as necessary.