

Application Form

Profile

If you have any questions or have difficulty submitting this application, please reach out to Alex Guzhnay at aguzhnay@newhavenct.gov or 203-946-7670.

<u>Michael</u>	<u></u>	<u>Martinez</u>
First Name	Middle Initial	Last Name

mikemartinez@live.com
Email Address

<u>45 Sherland Ave</u>	<u></u>
Home Address	Suite or Apt

<u>New Haven</u>	<u>CT</u>	<u>06513</u>
City	State	Postal Code

What ward do you live in (optional - please select ward if you know)?

None Selected

<u>Home: (203) 996-4984</u>	<u></u>
Primary Phone	Alternate Phone

Are any of the above number a cell phone number?

Yes No

If so, which? Also, is it okay to send a text message?

(203)996-4984 yes

<u>Self Employed</u>	<u>Realtor</u>
Employer	Job Title

To see our list of Boards and Commissions please click here: <https://www.newhavenct.gov/government/boards-commissions/boards-commissions-listed>

Which Boards would you like to apply for?

Board of Zoning Appeals: Appointed

Is this an appointment or reappointment request? *

Reappointment

Interests & Experiences

Please tell us about yourself and why you want to serve. Please attach any of the following:

Resume, Curriculum Vitae (CV), Professional Bio, or a Statement of Interest.

[Resume.pdf](#)

Upload a Resume

Are you currently employed by the City of New Haven or the New Haven Public School System?

Yes No

Why are you interested in serving on a Board or Commission?

Its nice to be apart of something that helps our community while many times using my 20 years of experience in my profession

Why do you believe you would be a good fit for your selected Board and Commissions?

I have lived in New Haven for almost 50 years and worked as a Residential and commercial real estate agent for 20 of those.

Do you have any time commitments that would prevent you from participating in the board/commission meetings?

I have 2 adolescent children so there are rare times that I do have commitments that may conflict

Demographics

In order to stay compliant with State Statute, what is your political affiliation on your voter registration?

Independent

In order to stay compliant with our city's charter, are you registered to vote in New Haven?

Yes No

We strive to maintain diversity in all of our Boards and Commissions. These questions are optional and if you volunteer the information we will only use it to ensure that our boards and commissions are diverse.

Ethnicity

Asian or Pacific islander

Gender

Male

How did you hear about serving on our Boards & Commissions?

Word of mouth

Michael Martinez

45 Sherland Ave, New Haven, CT 06513

(203) 996-4984

mikemartinez@live.com

Objective:

Highly experienced real estate professional with almost 20 years of expertise in working with buyers and sellers, primarily in residential real estate with some commercial transactions.

Seeking to leverage negotiation and communication skills along with deep knowledge of the Greater New Haven area to achieve continued success in the real estate industry.

Education:

- Completed 3 years at Quinniac University
-

Work Experience:**Realtor**

Houlihan Lawrence WD

2024 - Present

- Responsibilities:
 - Represent clients in the purchase and sale of residential, multi-family properties.
 - Provide expert guidance on market trends, pricing strategies, and negotiation tactics.
 - Develop and maintain relationships with clients, ensuring their needs are met throughout the transaction process.
 - Utilize strong organizational skills to manage multiple listings and transactions simultaneously.

Realtor*REMAX ALLIANCE*

2008 - 2024

- Responsibilities:
 - Specialized in residential real estate transactions, with an equal portion multi family home to single-family homes, condominium ratio. Also successfully worked through many commercial lease and sale transactions.
 - Facilitated successful transactions through effective negotiation and communication with clients and other real estate professionals.
 - Consistently exceeded sales goals, contributing to a high-volume office with a reputation for excellence.
 - Utilized market expertise to advise clients on pricing strategies and property marketing techniques.

Realtor - Short sale specialist*Real Living Now*

2005 - 2008

- Responsibilities:
 - Managed short sale transactions, guiding clients through the complexities of distressed property sales.
 - Developed marketing strategies to attract qualified buyers and expedite the sale process.
 - Negotiated with lenders and third parties to reach favorable outcomes for clients facing financial hardship.

Skills:

- Strong negotiation skills
- Excellent communication abilities
- Deep knowledge of the Greater New Haven real estate market
- Proficient in MLS and real estate software
- Detail-oriented with strong organizational skills
- Ability to manage multiple transactions simultaneously

Certifications and Qualifications:

- e-PRO
 - CRS (Certified Residential Specialist)
 - ABR (Accredited Buyer's Representative)
-

Achievements:

- Over \$140 Million Dollars in sales volume
-

Volunteer Experience:

- New Haven Land Trust, 2015 - 2019
 - New Haven Zoning Commissioner, 2019 - Present
-