



September 29, 2022

Tyisha Walker-Myers  
President, Board of Aldermen  
City of New Haven  
165 Church St, 2<sup>nd</sup> Floor  
New Haven, CT 06520

Re: Quadient, Inc.

Dear Ms. Walker-Meyers,

I respectfully submit the enclosed submission requesting the approval of the Board of Alders for the recently approved Agreement Between the New Haven Board of Education and Quadient, Inc., July 1, 2022 – June 30, 2027. As this is a multi-year contract, the approval of the Board of Alders is required.

The Board of Education's has used this particular vendor for years, and a new agreement is needed to update the lease of equipment utilized. After discussing options with the vendor, they have presented a quote for 5 years.

The new multiyear Agreement is for a total of 5 years and covers July 1, 2022 through June 30, 2027. The agreement calls for an increase of <1% monthly. Overall, the total monetary increase of the five years of the agreement is an increase of \$326.40.

The Board of Education believes this is a fair contract; and it was approved by the Full Board of Education at its August 8, 2022 meeting. Thank you for your consideration of this new agreement which provides updated equipment and maintenance support for our mailroom staff; while remaining fiscally responsible to the District Budget and City tax payers. I look forward to the Alders' prompt approval of the Agreement.

Thank you again for your time and attention.

Very truly yours,

Thomas Lamb  
Chief Operating Officer