

April 16, 2024

Tyisha Walker-Myers
President, Board of Aldermen
City of New Haven
165 Church St, 2nd Floor
New Haven, CT 06520

Re: Request for Authorization to executed multi-year agreement with Crown Castle to upgrade the Wide Area Network (WAN)

Dear President Walker-Meyers,

I am writing to bring to your attention the submission of a multi-year agreement that necessitates your aldermanic approval. The proposed agreement spans from July 1, 2024 to June 30, 2029, and involves a crucial partnership with Crown Castle to provide these services to the district.

The agreement outlines the upgrade to the WAN for the New Haven Public Schools district to provide greater bandwidth and stability which Crown Castle services. The service provided will include a network based on leased optical fiber to connect approximately 50 NHPS sites.

The solution includes a leased fiber-based circuit network with 1GB connection to each site from Gateway Building – 54 Meadow Street as defined on the site list included in this RFP, include all hardware and software required to meet the expectations of this RFP, and provide all configuration/programming required during the integration of the solution. as well as A 10GB fiber ring containing the following (5) locations:

1. Gateway Building – 54 Meadow Street
2. Hillhouse High School – 480 Sherman Parkway
3. Wilbur Cross High School – 181 Mitchell Drive
4. Columbus School – 255 Blatchley Ave
5. Hill Central – 140 DeWitt Street

The proposed total cost for this comprehensive service is an amount not to exceed \$2,722,500.00 over the course of the agreement. This investment is a strategic measure to safeguard our district's bandwidth capabilities, ensuring a robust network to support the district. The services are under the federal ERATE discount (90%) for our eligible locations with an FCC approved vendor Crown Castle.

2024-2025: \$544,500.00 (ERATE: \$54,450.00)
2024-2025: \$544,500.00 (ERATE: \$54,450.00)
2026-2027: \$544,500.00 (ERATE: \$54,450.00)
2027-2028: \$544,500.00 (ERATE: \$54,450.00)
2028-2029: \$544,500.00 (ERATE: \$54,450.00)
Total amount of \$2,722,500.00. (After ERATE applied \$272,250.00)

Thomas Lamb, Chief Operating



Officer

P: 475-220-1591

I kindly request your thorough review **NEW HAVEN PUBLIC SCHOOLS** and approval of this agreement, recognizing the critical role it plays in fortifying our district's digital infrastructure. Your support will contribute significantly to maintaining the confidentiality, integrity, and availability of our communication channels.

Thank you for your attention on this matter, and I'm available if any further clarification is required.

Regards,

Thomas Lamb
Chief Operating Officer