



NEW HAVEN PUBLIC SCHOOLS

March 2, 2026

Honorable Tyisha Walker-Myers  
President, Board of Alders  
City of New Haven  
165 Church St, 2<sup>nd</sup> Floor  
New Haven, CT 06510

Re: Multi-Year Agreement with Total Communications for Cisco Network infrastructure

Dear Honorable Tyisha Walker-Myers,

I respectfully submit the enclosed request for approval by the Board of Alders for a multi-year agreement between the New Haven Public Schools and Total Communications to provide Cisco Network infrastructure for the district's network infrastructure. This agreement will cover the period of July 15, 2026, through June 14, 2031 and will ensure the continued reliability, security, and functionality of the district's network systems that support instructional technology, administrative operations, and connectivity across NHPS facilities.

These services are critical to maintaining a secure and stable technology environment for students and staff. The agreement provides licensing, maintenance, and support for key network components, including district switches, wireless infrastructure, data center equipment, and cybersecurity tools such as firewall protection and Cisco Umbrella.

The proposed five-year agreement allows the district to secure bundled pricing for Cisco licenses, network infrastructure support, and security services, resulting in measurable cost savings compared to annual renewals. By entering into a multi-year agreement, the district will achieve an estimated savings of \$632,012.80 in total savings over the five-year term, while locking in current pricing and avoiding potential cost increases associated with the year-to-year licensing. This approach ensures consistent support and maintenance for critical network infrastructure, while providing greater budget stability and long-term cost efficiency for the district's technology operations.

We request the Board of Alders to approve this submission for a five-year agreement with Total Communications for Cisco Network Infrastructure services for the period of July 15, 2026, to June 14, 2031.

Thank you for your time and consideration.

Sincerely,

Ms. Gilda Herrera  
Director of Information Technology  
New Haven Public Schools