# CITY COOPERATION AGREEMENT

BY AND AMONG

CITY OF NEW HAVEN,

HOUSING AUTHORITY OF THE CITY OF NEW HAVEN,

THE GLENDOWER GROUP, INC.,

WESTVILLE MANOR RAD I LLC

AND

WESTVILLE MANOR RAD II, LLC

WITH RESPECT TO

WESTVILLE MANOR DEVELOPMENT 1 AND 41 WAYFARER STREET NEW HAVEN, CONNECTICUT

DATED AS OF \_\_\_\_\_\_, \_\_\_\_, 2024

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A-1	The Redevelopment Site	Recital
A-2	Phasing Plan	Recital
A-3	Site Plan	Recital
В	Unit Mix	Recital
C-1 & C-2	Sources and Uses Statement	2.01
D	Development Schedule	5.04
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F	Section 3, EEO, MBE/WBE Requirements	5.07
G-1 & G-2	Infrastructure Budget	2.02 (b)
Н	Minimum Performance Levels	9.04

## **CITY COOPERATION AGREEMENT**

## WITNESSETH:

WHEREAS, Developer is an instrumentality of HANH, formed to carry out, <u>inter alia</u> certain redevelopment activities of HANH; and

WHEREAS, Developer has executed a Memorandum of Agreement ("MOA") with HANH to carry out the redevelopment of the HANH owned development known as Westville Manor, which consists of the real property and improvements thereon located at 1 & 41 Wayfarer Street, New Haven ("Redevelopment Site"), as more particularly described in Exhibit A-1; and

WHEREAS, HANH and Developer have agreed that the redevelopment will proceed in a series of two Phases, (individually, the real property comprising each Phase a "Project Parcel") as more particularly set forth in <a href="Exhibit A-2">Exhibit A-2</a>; and

WHEREAS, HANH and Developer have agreed that the redevelopment will include certain infrastructure work, as more particularly set forth in the Site Plan attached hereto as <a href="Exhibit A-3"><u>Exhibit A-3</u></a>, and the Infrastructure Plan set forth in <a href="Exhibit E"><u>Exhibit E</u></a>; and

WHEREAS, Developer and HANH have agreed that the Redevelopment Site will be redeveloped and will consist of an aggregate of up to one hundred nine (109) units to be constructed at the Redevelopment Site-, eighty-seven (87) of which will be RAD Units; and 22 will be Other Rental Units, all subject to a unit mix as set forth in Exhibit B attached hereto, or as Developer and HANH shall mutually determine appropriate (the "Project"), all of which shall be operated and maintained as qualified low-income units under Section 42 of the Internal Revenue Code of 1986, as amended ("Section 42"), for a period of not less than the Tax Credit Compliance Period and any applicable extended use period (as such term is defined in Section 42); and

WHEREAS, to effectuate the Project, Developer formed RAD 1 and RAD 2 as the single purpose entities which will, by a ground lease of up to ninety-eight (98) years, lease the land and own the improvements on the real property comprising the Project (collectively with RAD 1 and RAD 2 being hereinafter referred to as "Owner"); and

WHEREAS, the Project will be carried out pursuant to the applicable "RAD Requirements" (as hereinafter defined); and

WHEREAS, the City has agreed to certain real estate tax agreements with respect to the Project; and

WHEREAS, the City is authorize	zed to enter into this Cooperation Agreement with HANH
the Developer and the Owner by virtue	of an Order of the Board of Alders of the City of New
Haven duly passed on	202_ which Order became effective upon its approval by
the Honorable Justin Elicker, Mayor of	the City of New Haven on
No) (the "BOA (	Order"); and

WHEREAS, the City, HANH, Owner and Developer wish to set forth the agreements of the parties with respect to the Redevelopment Site.

NOW THEREFORE, in consideration of the foregoing, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties covenant and agree as follows:

# ARTICLE I DEFINITIONS

For purposes of this Agreement, the following words and terms shall have the respective meanings set forth as follows:

- 1.01 "Affordable Housing" shall mean housing that satisfies the definitions set forth in Sections 1.18 and 1.25 of this Agreement.
- 1.02 "Agreement" shall mean this City Cooperation Agreement, as it may be amended from time to time.
- 1.03 "Authorized Representative" shall mean, (a) for Developer, Shenae Draughn and/or such other persons as may be appointed by Developer from time to time, (b) for the City, the Economic Development Administrator of the City, and/or such other persons as may be appointed by the City from time to time, (c) for HANH, Shenae Draughn, and/or such other persons as may be appointed by HANH from time to time, and d) for the Owner, Shenae Draughn and/or such other persons as may be appointed by the Owner from time to time. The Authorized Representative shall be authorized to act on behalf of the party he or she represents, and the other parties shall be entitled to rely on such authorization.
- 1.04 "Calendar Year" shall mean any annual period commencing on January 1 and ending on the succeeding December 31.
- 1.05 "City" shall mean the City of New Haven, Connecticut, including any departments or agencies thereof.

- 1.06 "City Real Estate Taxes" shall mean the ordinary real property taxes of the City and shall not include special and extraordinary taxes, special district taxes, sewer, water use, utility charges, or betterment assessments.
- 1.07 "City Engineer" shall mean that official appointed to the position pursuant to the City of New Haven Charter or an individual appointed to temporarily act in the position of City Engineer.
  - 1.08 "Construction Period" shall be as defined in Section 3.01(a)(ii).
- 1.09 "Developer" shall have the meaning ascribed to it in the preamble of this Agreement, provided, however, that the Developer shall have the right to assign all or a portion of its rights and obligations hereunder to other Development Entities for the Project in accordance with Section 7.01 of this Agreement, in which event "Developer" shall mean the successor Development Entity.
  - 1.10 "Development Entity" shall have the meaning set forth in Section 7.01.
  - 1.11 "Developer Obligations" shall have the meaning set forth in Section 5.01.
- 1.12 "Force Majeure" shall mean any of the following: (a) Acts of God; (b) strikes, lockouts or other substantial labor disputes, (c) shortages of materials not within the reasonable control of the Developer or a Development Entity; (d) explosion, sabotage, riot or civil commotion; (e) fires or other casualties, floods, epidemics, quarantines, restrictions, freight embargoes and extreme weather conditions; (f) delays occasioned by the or the City or other governmental authorities whose approval is required, not due to the fault or neglect of the Developer or a Development Entity, and not including normal, customary processing time by the City, but including specifically, but without limitation, delays in the conveyance of title, and delivery of possession of a Project Parcel, in accordance with the terms of this Agreement, or (g) other causes beyond the reasonable control of the Developer or a Development Entity, as long as the Developer or Development Entity is diligently pursuing its obligations hereunder.
- 1.13 "Ground Lease" shall mean that certain ground lease agreement by and between HANH and either, RAD 1 or RAD 2 or both, as applicable, pursuant to which HANH will lease the Redevelopment Site, or a Phase thereof, to each. Owner will cause a notice of ground lease (the "Notice of Ground Lease") evidencing the Ground Lease to be recorded on the Land Records of the City of New Haven.
  - 1.14 "HANH" shall have the meaning ascribed to it in the preamble of this Agreement.
- 1.15 "HUD" shall mean the United States Department of Housing and Urban Development.
- 1.16 "Infrastructure" shall mean all roads, public and private, walkways, sidewalks, curbs, parking lots, lighting, landscaping and plantings, utilities and other related improvements on or immediately adjacent to each Project Parcel as set forth in Exhibits A and E.

- 1.17 "Infrastructure Design Documents" shall mean those design documents concerning the Infrastructure, as approved by the City Engineer, the City Plan Commission and HANH.
- 1.18 "Lenders" shall mean any or all individuals or private, public, or governmental institutions who provide financing to the Developer or a Development Entity for purposes related to the Project.
- 1.19 "Other Affordable Rental Units" shall include, collectively and each as applicable, rental units which are the subject of a Mixed Finance ACC Amendment between the U.S. Department of Housing and Urban Development and HANH ("ACC Units"), or are otherwise subsidized under the Section 8 program, or any successor subsidy program thereto (Section 8 PBV units"), or are otherwise affordable tax credit units under any federally funded program, including but not limited to Section 42 of the Internal Revenue Code, or housing that satisfies the definition set forth in Section 8-39a of the Connecticut General Statutes, as the same may be amended from time to time.
- 1.20 "Other Project Default" shall mean a default by Developer (or the appropriate Development Entity) of those obligations of the Developer (or the appropriate Development Entity) set forth in Sections 5.04, 5.05, 5.06, or 5.07.
- 1.21 "Other Rental Units" shall include 22 rental units, collectively and each as applicable that are considered Market Rate.
- 1.22 "Phase" shall mean each of the two phases for development to be constructed consecutively: Westville Manor Phase 1 and Westville Manor Phase 2, as more particularly set forth in Exhibit A-2 of this Agreement.
- 1.23 "Private Roadways" shall mean those roadways to be constructed by the Developer on the Redevelopment Site under this Agreement as set forth on the Site Plan and the Infrastructure Plan (Exhibits A and C), which will not be dedicated and accepted as Roads.
- 1.24 "Project" shall have the meaning set forth in the recitals to this Agreement, consisting of an estimated total of up to one hundred nine (109) units to be located on the Redevelopment Site, eighty-seven (87) of which will be RAD Units, and the 22 Other Rental Units...
- 1.25 "Project Parcel" means individually the real property comprising each phase of the Project, as more particularly described in Exhibit A-2.
- 1.26 "RAD Requirements" means all applicable requirements of the RAD program, including without limitation those requirements set forth in HUD Notice PIH-2012-32(HA), REV-3, as it may be amended.
- 1.27 "RAD Units" shall mean the units converted from public housing units to project-based voucher units pursuant to the RAD Requirements.
- 1.28 "Redevelopment Site" is defined in the Recitals and is comprised of Westville Manor On-Site Development at 1 and 41 Wayfarer Street, New Haven, Connecticut.

- 1.29 "State" shall mean the State of Connecticut.
- 1.30 "Tax Credit Investor" shall mean any or all individuals or institutions that provide tax credit financing to the Developer or a Development Entity for purposes related to the Project.
  - 1.31 Intentionally Omitted.

#### **ARTICLE II**

## **Intentionally Omitted.**

#### ARTICLE III

#### FINANCIAL AGREEMENTS

# 3.01 Project Financing.

The Sources and Uses Statements attached as <u>Exhibit C-1</u> and <u>Exhibit C-2</u> provide the Developer's best estimate at this time of the anticipated sources of financing for the Project. Said financing is subject to the Developer's determination of reasonable financing terms and subject to the approval of HANH and HUD.

# 3.02 <u>Capital Budget Expenditures.</u>

- (a) The City agrees to provide the financing to HANH for the infrastructure associated with the Project for the benefit of the Redevelopment Site (the "City Infrastructure Funding") in a total amount not to exceed Four Million Dollars and Zero Cents (\$4,000,000.00) to be expended as follows:
- (i) One Million Dollars and Zero Cents (\$1,000,000.00) from the City's Fiscal Year 2024 Capital bond financing or other non-city funds or combination thereof, to be available for drawdown upon execution of this Agreement; and
- (ii) Three Million Dollars and Zero Cents (\$3,000,000.00) from the City's Fiscal Year 2026 Capital bond financing or other non-city funds or combination thereof, to be available for drawdown no earlier than July 1, 2025.
- (b) The City Infrastructure Funding shall be provided to HANH by drawdown in accordance with certain benchmarks, as attached hereto as <u>Exhibit E</u>.
- (c) A projected Infrastructure budget is attached hereto as <u>Exhibit G-1</u> and <u>Exhibit G-2</u> and made a part hereof.
- (d) The City shall authorize an additional One Hundred Thousand Dollars and Zero Cents (\$100,000.00) to be reserved by the City for the City to cover costs associated with the administrative bond fee of the City Infrastructure Funding.

# 3.03 CHFA Tax Credit Financing.

Developer expects to apply for tax credit financing for each Phase of the Project. The City agrees to continue to support the Developer's receipt of CHFA tax credit financing as a high priority, provided it is agreed and understood that if all or any part of said CHFA tax credit financing is unavailable, it is not the City's responsibility to find an alternative source of financing. Notwithstanding anything else to the contrary contained herein, Developer shall identify and make best efforts to obtain other sources of financing for the Project, including, but not limited to Choice Neighborhood Initiative ("CNI"), Federal Home Loan Bank, Connecticut Housing Assistance for Multifamily Properties ("CHAMP"), Connecticut Housing Finance Authority Supportive Housing Initiative ("CHFA"), funding from the State of Connecticut Department of Economic and Community Development ("DECD"), the State of Connecticut Department of Housing ("DOH"), economic stimulus, or other funds, and, to the extent possible, the City shall lend its support to such efforts.

#### ARTICLE IV

## TAX AGREEMENTS

## 4.01 RAD Units and Other Affordable Rental Units.

- (a) (i) Commencing upon the date on which a Notice of Ground Lease with respect to the Ground Lease of a Project Parcel is recorded on the New Haven Land Records, or in the event of a sale of the Redevelopment Site to a Development Entity, the City Real Estate Taxes due on such Project Parcel shall abate with respect to the RAD Units, for a period of thirty-nine (39) years (the "Tax Agreement Period"), all in accordance with the provisions of Section 28-4 of the Code of Ordinances of the City of New Haven.
- (i) Until the later of (a) thirty-six (36) months from the effective date of this Agreement or (b) twenty-four (24) months from the issuance of a building permit or building permits for the construction of the Project on a Project Parcel (hereinafter referred to as the "Construction Period"), the City Real Estate Taxes shall abate in their entirety for the Redevelopment Site;
- (ii) Upon the expiration of the Construction Period, the Owner of the Redevelopment Site shall make a payment in lieu of Taxes (PILOT) as follows:. The annual sum payable with respect to the Rental Units during the Tax Agreement Period shall be determined by multiplying the number of Rental Units by the sum of \$450.00 (the "Base Rate"), and such Base Rate shall be increased annually with respect to each RAD Unit and each Other Affordable Rental Unit, if applicable by three percent (3%) per annum (the "Escalation Rate"). Notwithstanding anything to the contrary contained herein, in no event shall the Base Rate, increased by the Escalation Rate, be an amount which exceeds the amount of real property taxes which would, but for this Agreement, otherwise be payable with respect to the RAD Units and the Other Affordable Rental Units, as applicable.
- (b) It is hereby agreed, stipulated and understood that at the expiration of the Tax Agreement Period the full amount of all City Real Estate Taxes then assessed with

respect to the RAD Units, and the Other Affordable Rental Units, shall be payable in full by the Development Entity, or (if appropriate) by the then owner of the Project, provided, however, that in the event that the Project is owned by HANH or by an entity controlled by HANH, the real estate tax status of the Project shall be determined in accordance with then applicable law.

- (c) Notwithstanding the provisions in subsection 3.01(a) above, HANH, the Developer, the Owner, or any successor in interest to the Owner, as the case may be, shall have the right to appeal any assessment of the Other Rental Units available under Title 12 of the Connecticut General Statutes.
- (d) The Developer shall provide the Tax Collector with information necessary for the Tax Collector to calculate the tax abatements provided under this Section 3.01.
- (e) (e) It is agreed, stipulated and understood that the tax abatement set forth in this Section 3.01 is limited solely to the RAD Units, and Other Affordable Rental Units, as applicable, and that no tax abatement shall attach to the Other Rental Units.

# 4.02 General Provisions.

- (a) The City Assessor and Tax Collector shall calculate and/or abate City Real Estate Taxes, fully or partially, as the case may be, in accordance with the information provided to the City as required by Subsection 3.01.
- (b) The tax agreements set forth in this Article III shall run with the land and shall remain in full force and effect with respect to the RAD Units, in the event a Project Parcel is sold, transferred or otherwise conveyed, so long as the use restrictions in the Ground Lease or other agreement recorded on the land records of the City of New Haven restricting the use of a Project Parcel to Affordable Housing remain in effect.
- (c) In the event that a Development Entity fails to pay timely any amounts set forth in this Article as tax payments hereunder, the unpaid amounts shall be subject to the provisions of the Connecticut General Statutes pertaining to interest on delinquent tax payments as to a Project Parcel owned by that Development Entity.

#### ARTICLE V

#### **ENVIRONMENTAL MATTERS**

## 5.01 Environmental Matters.

The Developer shall not itself, and Developer shall not permit any third parties with whom Developer contracts in regard to this Agreement, to bring onto the Redevelopment Site any (i) asbestos or asbestos-containing material or polychlorinated biphenyl material, or (ii) hazardous substances or hazardous waste as defined under any federal, state or local law, that may require remediation under applicable law (other than quantities or such substances, including gasoline, diesel fuel and the like as are customary and necessary to prosecute

demolition, remediation or construction of the Project), or (iii) soil containing volatile organic compounds (collectively (i)-(iii) are the "Prohibited Substances"). Developer shall be liable for the consequences of, and responsible for proper removal and lawful disposal, at its sole expense, of any Prohibited Substances brought onto the Redevelopment Site resulting from a default under this Section. At such time that Developer enters into agreements with HANH that provides Developer with site control of any site, any indemnifications provided to HANH by Developer pursuant to those agreements will extend to the City hereunder.

# 5.02 <u>Physical Inspections.</u>

At any time after execution of this Agreement, the Developer shall have a non-exclusive right, through its agents, employees or other representatives, to enter said parcels to perform, at its own cost and expense, such inspections and/or tests of, on or with respect to such parcel(s), as the Developer may deem reasonable.

#### **ARTICLE VI**

# THE PROJECT DEVELOPMENT— DEVELOPER'S OBLIGATIONS

# 6.01 <u>Developer Obligations.</u>

The Developer shall undertake and complete the Project as described in the recitals in this Agreement. The Developer's obligations set forth in this Agreement are contingent upon the Developer securing sufficient financing for the Project (other than the financing committed by HANH). Developer represents to the City that it believes that it will be able to secure such financing and shall use all best efforts to do so.

# 6.02 Zoning Matters.

The parties acknowledge that they will be applying to the New Haven City Plan Commission for site plan, soil and sedimentation approval. The City shall cooperate with and assist the Developer in procuring all approvals, permits, variances, special exceptions, site plan approvals, and soil and sedimentation approvals, certificates and other governmental authorizations required for the Project under any municipal, state and federal law, including all relevant codes and regulations, provided that it is agreed and understood that the City shall not be responsible if any such authorizations are not forthcoming and that the City does not have any control of any state or federal agencies with respect to any such permits or approvals of or authorization or any control over the decisions of the City Plan Commission or the New Haven Board of Zoning Appeals. In the event that an appeal is taken by a third party from any zoning approvals granted to the Developer, at the request of the Developer, the City agrees to work equally with the Developer to take all reasonable steps to defend such appeal.

# 6.03 Other Permits and Approvals.

The City shall cooperate with and assist the Developer in procuring all other approvals, permits, variances, special exceptions, site plan approvals, and soil and sedimentation approvals, certificates, and other governmental authorizations required for the Project and any municipal, state and federal law, including all relevant codes and regulations, provided that it is

agreed and understood that the City shall not be responsible if any such authorizations are not forthcoming and that the City does not have any control of any state or federal agencies with respect to any such permits or approvals or authorizations and neither does the City have any control over the decisions of the New Haven Board of Zoning Appeals.

# 6.04 Performance Schedule.

The parties acknowledge that the Project is a multi-year undertaking with, <u>interalia</u>, complicated tax credit financing components. Notwithstanding the above, the Developer agrees to use diligent efforts to have the Project completed within those timeframes as set forth in <u>Exhibit D</u> attached hereto, subject to those extensions and permissible causes for delay, as set forth therein. The schedule shall be further determined by HANH. Developer shall provide to the City those monthly status reports required by HANH.

# 6.05 <u>Rental Licenses/Inspections.</u>

All units in the Project which are not Section 8 PBV Units, RAD Units, ACC Units, or owned by the Authority or its affiliates or instrumentalities, shall be subject to the requirements of the City's Residential Licensing and Housing Code inspection ordinance, to the extent the same is otherwise applicable to such units.

# 6.06 Other Developer Obligations.

- (a) <u>Lighting</u>. The Developer shall pay for and install a mixture of standard and decorative lighting fixtures as reviewed and approved by the City. The City agrees to maintain and assume the cost of electrical power for all fixtures in any public right-of-way.
- (b) <u>Landscaping</u>. The Developer shall construct along the roads such plantings, lawned areas, medians and streetscape maintenance and other landscape improvements ("Landscaped Areas"), as shown on the Site Plan. The Developer shall provide routine maintenance of the Landscaped Areas in accordance with a Maintenance Plan submitted to and approved by the City Engineer no later than prior to the completion of the first unit in the Project.
- (c) <u>Refuse Removal and Disposal</u>. Developer, the applicable Development Entity or other owner of a Project Parcel shall be responsible for refuse removal and disposal, and the cost of the same, for the Project.
- (d) <u>Water and Sewer Improvements</u>. The water and sewer system for the Project shall be installed by Developer at the sole cost and expense of Developer, which cost shall include (without limitation) any and all permit or other fees associated therewith.

# 6.07 <u>Employment Requirements.</u>

The Developer shall comply with the affirmative action and jobs requirements set forth in the plan attached hereto as Exhibit F, and shall work cooperatively with the City and

HANH to achieve such compliance. Developer agrees that it shall use the City's Small Business Initiative as referenced in Exhibit F to assist Developer in the fulfillment of Developer's obligations pursuant to this Section 5.07. In addition, upon execution and delivery of this Agreement, the Developer shall pay up to Five Thousand and No/100 Dollars (\$5,000.00) to the City's Commission on Equal Opportunities to be deposited in Account 20422215 and up to Ten Thousand and No/100 Dollars (\$10,000.00) to the City's Small Business Initiative to be deposited into account 21772447 by the City's Office of Economic Development to be used for services related to outreach and reporting with respect to the Project. City and HANH hereby approve the plan set forth in Exhibit E.

## 6.08 Insurance and Indemnification.

Each Development Entity shall obtain commercial general liability insurance policies with respect to the Project in accordance with the requirements of HANH. The Development Entity shall deliver certificates of such policies to HANH and the City as soon as practicable after such policies have been obtained with respect to each Project Parcel. To the fullest extent permitted by law, each Development Entity shall indemnify and hold harmless HANH and the City and their respective agents and employees from and against all claims, damages, losses and expenses with respect to the Project, including, but not limited to, attorney's fees, arising out of or resulting from personal injury or property damage to the extent occasioned by the acts or omissions of the performance by the Development Entity of its obligations with respect to the Project or failure to conform to the requirements of this Agreement with respect to the Project. Such indemnity shall apply to any such claim, damage, loss or expense caused by anyone directly or indirectly employed by the Development Entity or anyone for whose acts the Development Entity may be liable, regardless of whether or not caused in part by a party indemnified hereunder. It is agreed, acknowledged and understood that the indemnification in this Section creates an obligation of each Development Entity only and no other party and only for claims, damages, losses and expenses arising during the Construction Period and/or the Tax Agreement Period.

# 6.09 Construction Fencing and Publicity.

The Developer agrees that during the construction of the improvements on a Project Parcel, the construction fencing for such Project Parcel shall be of high quality and with appropriate material, height, and content, such as images of New Haven selected by the Developer, which shall be reviewed by the City. In addition, during such construction period, a sign will be erected on the Project Parcel which will provide the names of all of the entities that have provided public funding for the Project, which sign shall comply with the requirements of the City and third-party funding agencies. The Developer agrees to cooperate with the City and such third-party funding agencies regarding publicity for the Project.

# 6.10 Infrastructure.

(a) The Developer shall complete the Infrastructure as shown on **Exhibit E** (the "Infrastructure Plan"). The Developer shall provide to the City Engineer the plans and specifications for the Infrastructure (the "Infrastructure Design Documents") when those documents are prepared, and, except as otherwise set forth herein, all such Infrastructure Design Documents shall adhere to all municipal codes, regulations and

standards applicable thereto. The Infrastructure Design Documents shall be subject to the approval of the City and HANH, which approvals shall not be unreasonably withheld or delayed. Any change to the Infrastructure Design Documents made subsequent to the City Engineer's approval shall be submitted to the City Engineer and HANH for further review and approval, which approvals shall not be unreasonably withheld or delayed. In the event of any disapproval of documents submitted hereunder, the reasons for such disapproval shall be provided therewith.

- (b) Prior to commencing work on the Infrastructure, the Developer shall submit an itemized project cost breakdown to the City and HANH for approval. The City and HANH shall have the right to review the project cost breakdown for conformity with the approved Infrastructure Design Documents and shall not unreasonably withhold or delay their approvals. In all events said approvals shall be deemed granted unless specific reasons are provided to Developer within 45 days. In the event of any disapproval of documents submitted hereunder, the reasons for such disapproval shall be provided therewith.
- (c) The Developer shall cause the Infrastructure to be constructed in a good and workmanlike manner in accordance with the approved Infrastructure Design Documents and any approved modifications thereof. The City and HANH may from time to time inspect the work and notify the Developer in writing of any way in which the work fails to comply with the terms and provisions of this Agreement or with the approved Infrastructure Design Documents or with the Infrastructure Plan or Development Schedule. The Developer shall pay to the City up to \$20,000.00 from available Project financing to fund the cost of a City Engineer for the purpose of providing staffing for the coordination and inspection of all Infrastructure to be constructed by the Developer hereunder. The Developer shall provide the City Engineer or his or her designee and HANH notice no less than five (5) working days prior to any work anticipated to be done on the Infrastructure, detailing the location and type of work expected to be done in such detail that he or she can prepare to inspect said work. The Developer shall also provide the City Engineer and HANH with copies of all field changes and change orders with respect to the Infrastructure Design Documents for his or her approval prior to the work being done. The Developer shall construct the Infrastructure only after obtaining all required governmental licenses, permits and approvals therefor, and thereafter in compliance with all such licenses, permits and approvals and otherwise in compliance with all applicable laws, rules and regulations. To the extent permissible under applicable law, the City shall cooperate with and support the Developer in seeking to obtain governmental licenses, permits and approvals for the Infrastructure.
- (d) The Developer shall use diligent efforts to complete substantially the Infrastructure Phase in accordance with the schedule for the Development. A certificate of occupancy shall not be issued for any unit unless the roads or streets servicing such unit shall be built or a bond has been provided by the road contractor in an amount and under terms agreed to by the City sufficient to complete any such street and other Infrastructure which are not finished and accepted by the City. The construction of the Infrastructure shall be deemed substantially complete when such improvements are built

in accordance with the approved Infrastructure Plan and related infrastructure design documents (the "Infrastructure Design Documents") and any approved modifications thereto.

(e) Upon completion of the Infrastructure in accordance with the Infrastructure Design Documents, and upon approval, in writing, by the City Engineer, the City shall accept and assume responsibility for the roads as public ways in the City of New Haven. No further action, other than the Board of Alders' approval of this Agreement and Developer's compliance with this Article V, shall be required for such dedication of the roads. Notwithstanding the foregoing, it is agreed and understood that any material addition to, subtraction from or other such modification to the road infrastructure as herein described must be submitted to the Board of Alders for its approval. Nothing in this subsection shall preclude the City from accepting the dedication of any other property. At the time any of the roads are completed and ready for use, the Developer will supply the City "as-built" plans of the roads and the Infrastructure in form and detail to the satisfaction of the City Engineer.

# **ARTICLE VII**

## THE PROJECT DEVELOPMENT – CITY OBLIGATIONS

# 7.01 Government Approvals.

The City shall exercise reasonable efforts to expedite the Project through the efficient, timely processing and coordination of all matters relating to the Project in which it is involved. The City shall cooperate with and assist the Developer in procuring all approvals, permits, certificates and other governmental authorizations required for the Project and any municipal, state and federal law, including all relevant codes and regulations, provided that it is agreed and understood that the City shall not be responsible if any such authorizations are not forthcoming.

# 7.02 <u>Discontinuance and Acceptance of Streets.</u>

The City, in order to effectuate the Project, shall discontinue any streets and other easement rights required to accomplish the Project as shown on the Site Plan and the Infrastructure Plan, and shall accept the new roads in the locations shown on the Site Plan and the Infrastructure Plan, as more particularly described in Section 5.10 hereinabove. The Board of Alders' approval of this Agreement shall constitute its approval of the discontinuance and dedication of all of those roads shown on the Site Plan and the Infrastructure Plan. The Developer hereby acknowledges and agrees, however, that the Developer shall obtain further Board of Alders approval with respect to the specific names to be attributed to all of those roads shown on the Site Plan and the Infrastructure Plan. Notwithstanding the foregoing, it is agreed and understood that any material addition to, subtraction from or other such modification to the road infrastructure as herein described must be submitted to the Board of Alders for its approval.

## 7.03 Temporary Street Closures.

Upon request by Developer, the City may close temporarily all or portions of City-owned streets in and around the Redevelopment Site as may be necessary to facilitate development of a Project Parcel, provided that all such temporary City-owned street closings will be coordinated with the Developer, and any such actions with respect to such temporary City-owned street closings shall be in the sole discretion of the City following such request by the Developer. In particular, but without limitation, Developer acknowledges and agrees that there shall never, without the prior consent of the City, be any temporary closing of any City-owned street where such street is necessary for public access, except in case of emergency. Further, Developer agrees that during any such temporary closure, Developer accepts any and all liability with respect to the closed portion and shall indemnify and hold harmless the City with respect thereto. In addition, the Developer may request that the closed portion of a City-owned street be fenced in during temporary closure, where such fencing is reasonably required in order to facilitate the Project. With respect to any City-owned street, the City may, in its sole and absolute discretion, accede to any such request, provided that the same does not unreasonably disrupt traffic patterns in the area.

## **ARTICLE VIII**

## MISCELLANEOUS RIGHTS AND OBLIGATIONS

# 8.01 <u>Development Entities.</u>

The Developer shall have the right to assign all or any portion of its (a) interests in the Project and all or any portion of its rights and responsibilities under the terms of this Agreement, or any other agreement to which it is a party in relationship to a Project Parcel, to one or more related entities (each a "Development Entity", severally, the "Development Entities"); provided that, with respect to each such Development Entity: (i) such Development Entity shall initially have as its controlling entity an entity under common control of the Developer (ii) the Development Entity assumes, in writing, full responsibility for the performance of the obligations of the Developer with respect the Project (iii) such Development Entity, or any general partner or managing member thereof, is not in default of a financial obligation to the City, does not owe taxes to the City and is not engaged in litigation (excepting tax appeals) with the City. Each Development Entity shall have the right of assignment accorded to the Developer in this Subsection 7.01. Upon such assignment, the Development Entity shall be solely and exclusively liable for the obligations of Developer with respect to the obligations of Developer hereunder.

# 8.02 Meetings of the City, HANH, the Developer and Others.

The City, HANH, and the Developer shall meet at regularly scheduled meetings to disclose to each other and review all information relevant to this Agreement. All such meetings shall be attended by one or more Authorized Representatives from each party who has the necessary authority to make decisions with respect to the Project. In the event that either party has a particular issue which requires review, notice of that issue shall be given to the other party in writing no less than two (2) days prior to the scheduled date of the meeting, unless circumstances prevent such notice, in which case the party endeavoring to give such notice shall use reasonable efforts to provide prior oral notice.

## 8.03 Licenses and Access.

Each party hereby agrees to grant to the other party, upon such party's request, such access agreements and/or licenses for construction, utilities, vaults, footings, signage and other similar purposes, as may be reasonably necessary to permit or facilitate performance of the requesting party's obligations with respect to the Project as herein set forth; provided, however, that with respect to any such license or agreement granted by the City, the Developer shall comply with customary City requirements with respect to insurance, permits and design review.

# 8.04 <u>Project Monitoring and Reporting.</u>

- (a) The Developer shall provide the City with a copy of all monthly status reports provided to HANH. In addition, the Developer shall deliver to the City by and through the City's Livable City Initiative (Administrative Services Division) copies of plans, payment requisitions including but not limited to lien waivers, notification of all project meetings, and construction job site meetings, to enable the City to monitor the Cooperation Agreement on behalf of the City of New Haven. Developer agrees that in order to enable the City to fulfill its obligations under this Section 7.04, upon execution and delivery of this Agreement, Developer shall pay an administrative fee of up to Ten Thousand and No/100 Dollars (\$10,000.00) to the City's Livable City Initiative to be deposited into the Housing Development Repayment Fund account.
- (b) In furtherance of the BOA Order, HANH, Owner and the Developer shall report to the Board of Alders of the City of New Haven the status of the Project ten (10), twenty (20) and thirty (30) years from the Effective Date.

#### ARTICLE IX

# DISPUTE RESOLUTION; NOTICE TO TAX CREDIT INVESTOR

# 9.01 <u>Developer Default.</u>

- (a) In the event that the Developer (or the appropriate Development Entity) materially defaults on its obligations as set forth in this Agreement (subject to Force Majeure and subject further to Development Contingencies), the City or HANH shall so notify the Developer of the nature of the default. The Developer (or the appropriate Development Entity) shall, within one hundred twenty (120) days thereafter, cure the default, or, if correction within such time is not possible, within such additional time as may be reasonably necessary, so long as the Developer (or the appropriate Development Entity) diligently pursues such cure.
- (b) In the event that the Developer (or the appropriate Development Entity) disputes the allegations of default, the Developer shall, by no later than thirty (30) days following receipt of the City's or HANH's notice of the nature of the default, given pursuant to Subsection (a), give notice to the City and HANH of its intention to arbitrate, whereupon the provisions of Section 8.02 shall take effect.

- (c) In the event that Developer (or the appropriate Development Entity) fails to commence or complete construction timely within the periods set forth in Article V and, in either instance, the Developer (or the appropriate Development Entity) further fails to cure the default as set forth in Subsection (a) and further fails to give notice to the City and HANH of its intention to arbitrate, as set forth in Subsection (b), or, the matter involving either of such defaults has been resolved through arbitration in favor of the City or HANH, the City or HANH may, at their sole option, terminate this Agreement with respect to its obligations not expressly subject to the arbitration but shall not terminate as to a non-defaulting Development Entity.
- (d) Notwithstanding any of the foregoing, it is agreed and understood that the City or HANH may, at the City's or HANH's option, deliver notice of an "Other Project Default". If Developer (or the appropriate Development Entity) fails to cure such Other Project Default within thirty (30) days (or, if the same is not susceptible of cure within such 30 day period, then if Developer (or the appropriate Development Entity) shall fail to commence a cure within such 30 day period and thereafter diligently complete the same), then the City or HANH may give notice of arbitration with respect thereto in accordance with the provisions of Section 8.02, and in the event that such arbitration proceedings shall be determined in favor of the City or HANH, the City or HANH shall have the right to enforce the decision of the Arbitrator in a court of competent jurisdiction, by way of specific performance.
- (e) <u>City or HANH Default</u>. In addition to other remedies set forth in this Agreement, in the event that the City or HANH materially defaults on any of their obligations as set forth in this Agreement, then the procedure set forth in Section 8.01 with respect to a default by the Developer (or the appropriate Development Entity) shall apply with respect to a default by the City or HANH. In the event that the City or HANH fails to cure a default, the Developer (or the appropriate Development Entity) shall retain all remedies against the City or HANH as the case may be, available at law or in equity for breach of contract, including a right to specific performance and injunctive relief, without the requirement to pursue arbitration under Section 8.02.

## 9.02 Arbitration.

All claims, disputes and other matters in question between the City, HANH, and the Developer (or the appropriate Development Entity) arising out of, or relating to, the Agreement or the breach thereof, shall be decided by arbitration in accordance with the American Arbitration Association then obtaining, except as expressly set forth herein, or unless the parties mutually agree otherwise. No arbitration arising out of or relating to the Agreement shall include, by consolidation, joinder or in any other manner, persons other than the City, HANH and the Developer (or the appropriate Development Entity) except by written consent containing a specific reference to the Agreement and signed by the City, HANH, Developer (or the appropriate Development Entity), and the person or persons sought to be joined. Any consent to arbitration involving an additional person or persons shall not constitute consent to arbitration of any dispute not described therein or with any person not named or described therein. The foregoing agreement to arbitrate and any other agreement to arbitrate with an additional person or persons duly consented to by the parties to the Agreement shall be specifically enforceable under the prevailing arbitration law. The award rendered by the

arbitrators shall be final, and judgment may be entered upon it in accordance with applicable law in any court having jurisdiction thereof.

Notice of the demand for arbitration shall be filed in writing with the other party to the Agreement and with the American Arbitration Association. The party filing the demand for arbitration shall name one arbitrator at the time it files the demand and the other party shall name a second arbitrator within thirty (30) days of the date the demand is received by the American Arbitration Association. The two arbitrators so selected shall appoint a third arbitrator from a list provided by the American Arbitration Association within seven (7) days of receipt of said list. If either party fails to name an arbitrator within the time prescribed in this Section or if the arbitrators appointed by the parties do not appoint a third arbitrator within the time prescribed in this Section, the American Arbitration Association shall make the appointment. The demand for arbitration shall not be made after the date when institution of legal or equitable proceedings based on such claim, dispute or other matter in question would be barred by the applicable statute of limitations.

During any arbitration proceedings, and until such time as a decision is rendered, the parties shall continue to perform their respective obligations as set forth in this Agreement, provided that Developer (or the appropriate Development Entity) shall not be obligated to expend funds during any such proceedings to the extent the alleged default is a failure of the City to perform its obligations under Article III or Article VI above or to the extent the default is a failure of HANH to perform its obligations herein.

# 9.03 Lender and Tax Credit Investor Protection Provision.

All notices required to be sent to the Developer (or the appropriate Development Entity) pursuant to this Article VIII and Section 9.03(f) shall be simultaneously sent in writing to each Lender and the Tax Credit Investor for the Project, provided such Lender and Tax Credit Investor has notified the City and HANH of its address in writing. Any Lender and any Tax Credit Investor of the Project shall have the right to remedy any default under this Agreement with respect to the Project or cause the same to be remedied and the City shall accept such performance by or at the instance of such Lender and Tax Credit Investor as if the same had been made by the Developer (or the appropriate Development Entity) or other owner of such property or portion thereof. There shall be added to any grace period allowed by the terms of this Agreement to the Developer (or the appropriate Development Entity) for curing any default, an additional sixty (60) days for any such Lender and Tax Credit Investor to cure the same beyond the time allowed to the Developer (or the appropriate Development Entity). Even if the Developer (or the appropriate Development Entity) is not afforded any cure period under this Agreement with respect to a default, each Lender and Tax Credit Investor shall be entitled to cure such default within sixty (60) days of the date Lender or Tax Credit Investor, as applicable, receives notice thereof from the City or HANH. If any such default by its nature cannot be cured within such sixty (60) day period, each such Lender or Tax Credit Investor shall be allowed an additional period of time within which to cure such default, provided any Lender or Tax Credit Investor commences a cure within such sixty (60) day period and diligently prosecutes such cure to completion. The City and HANH shall not be entitled to terminate this Agreement or any part thereof during the Lender's and Tax Credit Investor's cure period.

In case of any such default, the City or HANH shall not be empowered to terminate this Agreement or any part thereof upon the occurrence of such default if any Lender within thirty (30) days after expiration of the Lender's cure period provided in the foregoing paragraph shall commence foreclosure or similar proceedings under its mortgage for the purpose of acquiring the mortgagor's interest in such property subject to said mortgage and thereafter diligently prosecutes the same.

Notwithstanding any other provision to the contrary contained herein, in connection with the foreclosure of any mortgage encumbering Project Parcels or any portion thereof, deed in lieu of foreclosure of such mortgage or exercise of any power of sale in connection with such mortgage, the mortgagee or any purchaser at the foreclosure sale or through exercise of said power of sale, and their successors and assigns, may become the legal owner of such property or portion hereof, and shall thereafter be subject to each and every obligation contained herein as if it were the named Developer, or appropriate Development Entity, each as applicable with respect to the specific Project Parcel in question.

#### ARTICLE X

#### MISCELLANEOUS REPRESENTATIONS AND AGREEMENTS

## 10.01 Representations.

Subject to any necessary HUD or HANH approvals, Developer and Owner represent that they are duly authorized and empowered to undertake and complete the Project as herein described and set forth and to execute and deliver this Agreement and any and all documents, deeds and instruments required hereunder by it for the Project.

HANH (subject to any required HUD approvals), Developer and the City represent that they are authorized to undertake their obligations in connection with the Project as herein described and set forth and to execute and deliver this Agreement and any and all documents, deeds and instruments required hereunder by it for the Project.

Each of the parties hereto affirmatively represents that it has engaged no broker or finder in connection with the negotiation of this Agreement, and each hereby indemnifies and holds the other harmless against any claims for fees for such services by any persons or firm claiming under or through such indemnitor.

The City represents that (i) to the extent there are no material changes in the terms of this Agreement and no expansion of the City's financial commitments herein, and (ii) to the extent amendments are from time to time required to conform this Agreement to the legal requisites of sources of funding, the Mayor is hereby authorized, empowered and directed to execute, acknowledge and deliver any and all documents as may be needed or appropriate, from time to time, to implement and effect the intent and purposes set forth in this Agreement.

# 10.02 General Agreements.

(a) Nothing contained in this Agreement, or in past or future transactions, shall create, or be deemed to create, any partnership, third-party beneficiary, principal

agent, or joint venture relationship between the City, HANH, Owner, and Developer, except that the Development Entity's Lenders and Tax Credit Investors and each of their successor and assigns shall be deemed third party beneficiaries.

- (b) This Agreement shall survive the execution and delivery of any deeds, leases or other documents required by, or referred to, in this Agreement.
- (c) To the extent that there are any technical modifications required which are not substantial changes requiring Board of Alders approval, the Economic Development Administrator of the City is authorized and empowered to execute and deliver such agreements and documents necessary to effectuate such modification(s).

# 10.03 Principles of Interpretation.

In this Agreement:

- (a) The terms "hereby", "hereof", "hereto", "herein", "hereunder" and any similar terms, as used in this Agreement, refer to this Agreement, and the term "hereafter" means after, and the term "heretofore" means before, the date of this Agreement.
- (b) Words of the masculine gender mean and include correlative words of the feminine and neuter genders and words importing the singular number mean and include the plural number and vice versa.
- (c) Words importing persons include firms, associations, partnerships (including limited partnerships), trusts, corporations and other legal entities, including public bodies, as well as natural persons.
- (d) Any headings preceding the texts of the several Articles and Sections of this Agreement, and any table of contents appended to copies hereof, shall be solely for convenience of reference and shall not constitute a part of this Agreement, nor shall they affect its meaning, construction or effect.
- (e) Except as otherwise provided in Section 5.03, all approvals, consents and acceptances required to be given or made by any person or party hereunder shall be in the sole discretion of the party whose approval, consent or acceptance is required.
- (f) All notices and requests to be given hereunder shall be given in writing to the individuals at the addresses specified below or to such individuals and addresses as shall be later named by the party hereto, upon written notice to the other party within a reasonable time and shall be deemed to have been made either (i) when deposited in the United States mail, by certified or registered mail, return receipt requested, or (ii) hand-delivered and addressed to the parties below:

If to the Developer: The Glendower Group, Inc.

360 Orange Street

New Haven, Connecticut 06511

Attn: President

With a copy to: McCarter & English, LLP CityPlace I 185 Asylum Street Hartford, Connecticut 06103 Attn: Rolan Joni Young, Esq. With a copy to: Reno & Cavanaugh, PLLC 455 Massachusetts Avenue, N.W. Suite 400 Washington, D.C. 20001 Attn: Efrem Levy, Esq. If to Owner: Westville Manor RAD I LLC, or Westville Manor RAD II LLC 360 Orange Street New Haven, Connecticut 06511 Attn: President With a copy to: McCarter & English, LLP CityPlace I 185 Asylum Street Hartford, Connecticut 06103 Attn: Rolan Joni Young, Esq. With a copy to: Reno & Cavanaugh, PLLC 455 Massachusetts Avenue, N.W. Suite 400 Washington, D.C. 20001 Attn: Efrem Levy, Esq. If to the City: Economic Development Administrator 165 Church Street New Haven, CT 06510 Special Counsel to Economic Development With a copy to: 165 Church Street New Haven, CT 06510 With a copy to: Office of the Corporation Counsel 165 Church Street New Haven, Connecticut 06510 Attn: Michael J. Pinto **Assistant Corporation Counsel** 

Livable City Initiative With a copy to:

> **Deputy Director** 165 Church Street

New Haven, Connecticut 06510

Department of Finance Contract Compliance 200 Orange Street New Haven, CT 06510

If to HANH: Housing Authority City of New Haven

360 Orange Street New Haven, CT 06511 Attn: Executive Director

With a Copy to: McCarter & English, LLP

CityPlace I

185 Asylum Street

Hartford, Connecticut 06103 Attn: Rolan Joni Young, Esq.

With a Copy to: Reno & Cavanaugh, PLLC

455 Massachusetts Avenue, N.W., Suite 400

Washington, D.C. 20001 Attn: Efrem Levy, Esq.

If to Tax Credit Investor:	

Attention:

- (g) Whenever a party to this Agreement is required to consent to an action by another party or to approve any such action to be taken by another party, unless the context clearly specifies a contrary intention or specific time limitation, such approval or consent shall be in writing, shall be given within fifteen (15) days (or deemed given if not denied in writing within said period), and shall not be unreasonably withheld or delayed by the party from whom such approval or consent is required.
- (h) This Agreement constitutes the entire written understanding of the parties with respect to the matters set forth herein and all prior agreements and undertakings are merged herein and superseded hereby. This Agreement may not be amended except in writing, signed by each of the parties.
- (i) This Agreement shall be governed by and construed in accordance with the applicable laws of the State of Connecticut.
- (j) If any provision of this Agreement shall be ruled invalid by any court of competent jurisdiction or shall be rendered invalid by any change in applicable laws or

for any other reason, the invalidity of such provision shall not affect any of the remaining provisions hereof, all of which provisions shall remain in full force and effect as if such invalid provision was not set forth herein.

- (k) In the event there is any conflict between the provisions of this Agreement and those of other agreements mentioned herein, the provisions of this Agreement shall govern the disposition of the conflict.
- (l) The terms of the Exhibits attached to this Agreement shall be incorporated into the Agreement as if fully set forth herein.
- (m) The Developer shall comply with all applicable laws, regulations, ordinances and/or orders of any federal, state or municipal authority or any agency thereof, except as otherwise specifically set forth herein.

# 10.04 Property Management.

It is agreed and understood that following completion of each unit in the Project, it is anticipated that a third party qualified management firm (the "Qualified Management Firm") will manage the Project pursuant to a management agreement between the Owner and Management Company. Notwithstanding the foregoing, it is further agreed and understood that the Management Company or any subsequent operator (the "Operator") shall be obligated to manage the Project in a professional and efficient manner and must achieve the Minimum Performance Level. For the purposes hereof, the term "Minimum Performance Level" shall mean that the Owner shall achieve the performance standards set forth in Exhibit H.

In the event that the Operator shall at any time during the term of this Agreement fail to attain the Minimum Performance Level then the Developer or Development Entity shall be obligated to terminate the then current Operator and appoint a new Operator reasonably acceptable to HANH, Developer Entity, Investor and Lender, and shall provide the City with notice of the termination, the name and appropriate contact information for the new Operator. Each management agreement shall expressly reference this Section 9.04.

SIGNATURE PAGES FOLLOW

IN WITNESS WHEREOF, as of the day and year first above written at New Haven, Connecticut, the parties hereto have caused this Agreement in counterparts, to be signed, sealed and delivered by their duly authorized representatives.

Executed in the presence of:	
	CITY OF NEW HAVEN
APPROVED AS TO FORM AND CORRECTNESS:	By: Justin Elicker Mayor
By: Atty. Michael J. Pinto. Assistant Corporation Counsel	
	HOUSING AUTHORITY OF THE CITY OF NEW HAVEN
	By: Karen DuBois-Walton Executive Director
	WESTVILLE MANOR RAD I LLC By: Westville Manor RAD I Redevelopment Corporation, its Managing Member
	By: Karen DuBois-Walton President

	WESTVILLE MANOR RAD II, LLC
	By: Westville Manor RAD II Redevelopment
	Corporation, its Managing Member
	Corporation, its irranaging irremoer
	By:
	Karen DuBois-Walton
	President
	THE GLENDOWER GROUP, INC.
	THE CEETING WERE CROSET, INVEST
	Ву:
	Karen DuBois-Walton
	President
APPROVED AS TO FORM	
MCCARTER & ENGLISH, LLP	
GENERAL COUNSEL	
GENERAL COUNSEL	
By:	
Rolan Joni Young, Esq.	<del></del>
<u> </u>	
A Partner	

[ACKNOWLEDGEMENT PAGES FOLLOW]

appeared Justin Elicker, as Mayor	the City of nowledged	22_, before me, the undersigned officer, personally New Haven, one of the signers and sealers of the he same to be the free act and deed of the City of
		Printed Name:
		Notary Public
		Commissioner of the Superior Court
STATE OF CONNECTICUT ) : COUNTY OF NEW HAVEN )	ss. New I	Haven
On this the day of, 202_, before me, the undersigned officer, personally appeared Karen DuBois-Walton, Executive Director of the Housing Authority of the City of New Haven, one of the signers and sealers of the foregoing instrument, and she acknowledged the same to be the free act and deed of the Housing Authority of the City of New Haven and of herself, as Executive Director thereof, before me.		
		Printed Name:
		Notary Public
		Commissioner of the Superior Court

STATE OF CONNECTICUT)		
) ss. New Hav COUNTY OF NEW HAVEN)	en	
On this the day of, 202_, before me, the undersigned officer, personally appeared Karen DuBois-Walton, who acknowledged herself to be the President of ECC Group II Westville Manor RAD I Redevelopment Corporation, Managing Member of ECC Group II Westville Manor RAD, I LLC, a Connecticut limited liability company, and she, as such officer, being authorized so to do, executed the foregoing instrument for the purposes therein contained as her free act and deed and the free act and deed of the limited liability company, by signing the name of the limited liability company by herself as such officer.		
In witness whereof I hereunto set my hand.		
¥ .	Name: Public/ My Commission Expires: ssioner of Superior Court	
STATE OF CONNECTICUT)  or ss. New Have COUNTY OF NEW HAVEN)	en	
On this the day of, 202_, before me, Karen DuBois-Walton, who acknowledged herself to II Redevelopment Corporation, Managing Member o Connecticut limited liability company, and she, as su executed the foregoing instrument for the purposes the free act and deed of the limited liability company company by herself as such officer.	be the President of Westville Manor RAD if Westville Manor RAD II, LLC, a ch officer, being authorized so to do, herein contained as her free act and deed and	
In witness whereof I hereunto set my hand.		
•	Name: Public/ My Commission Expires: ssioner of Superior Court	

STATE OF CONNECTICUT)	
) ss	s. New Haven
COUNTY OF NEW HAVEN)	
Karen DuBois-Walton, who acknowledge Inc., a Connecticut corporation, and she, a foregoing instrument for the purposes the	before me, the undersigned officer, personally appeared d herself to be the President of The Glendower Group, as such officer, being authorized so to do, executed the rein contained as her free act and deed and the free act e name of the corporation by herself as such officer.  my hand.
	Printed Name:
	Notary Public/ My Commission Expires:
	Commissioner of Superior Court

# EXHIBIT A-1

# The Redevelopment Site (Westville Manor)

Two certain parcels of land situated in the Town and County of New Haven and State of Connecticut shown on a map entitled "Westville Manor", prepared by Bernard E. Godfrey, New Haven, Conn., R.L.S. 7387, dated Oct. 1, 1982, which map is on file in the Land Records of the Town of New Haven, to which reference may be had, and said parcels being more particularly bounded and described as follows:

# FIRST PARCEL (533,458 sq. ft.)

Commencing at a point in the Northerly street line of Wintergreen Avenue, said point being marked by a monument on the New Haven and Hamden Town Line, said monument further having the coordinates North 186,040.01 and East 540,998.94 on the Connecticut Coordinate System;

Thence, running North 8 degrees 08 minutes 58 seconds East 798.05 feet along the aforementioned Town Line;

Thence, running due East 389.83 feet along land now or formerly of the City of New Haven;

Thence running due North 46.44 feet along land now or formerly of the City of New Haven:

Thence running North 63 degrees 50 minutes 30 seconds East 23.60 feet along land now or formerly of the City of New Haven;

Thence running North 59 degrees 19 minutes 28 seconds East 145.93 feet along land now or formerly of the City of New Haven;

Thence running South 67 degrees 09 minutes 38 seconds East 108.95 feet along land now or formerly of the City of New Haven;

Thence running due South 95.00 feet along land now or formerly of the City of New Haven;

Thence running due East 95.00 feet along land now or formerly of the City of New Haven;

Thence running due South 95.00 feet along land now or formerly of the City of New Haven;

Thence running due East 35.00 feet along land now or formerly of the City of New Haven;

#### EXHIBIT A-1, cont.

Thence running due South 100.00 feet along land now or formerly of the City of New Haven:

Thence running due West 538.28 feet along land now or formerly of the City of New Haven;

Thence running 289.13 feet along the arc of a curve to the left, which curve has a radius of 55 feet;

Thence running due East 183.28 feet along land now or formerly of the City of New Haven;

Thence running 15.71 feet along the arc of a curve of radius 10.00 feet and concave to the Southwest;

Thence running due South 155.46 feet along land now or formerly of the City of New Haven;

Thence running in a general Southeasterly direction 151.62 feet along the arc of a curve of radius 377.00 feet, said arc of curve being concave to the East;

Thence running South 23 degrees 02 minutes 34 seconds East 26.65 feet along land now or formerly of the City of New Haven;

Thence running in a general Southwesterly direction 33.11 feet along the arc of a curve of radius 21.08 feet, said curve being concave to the Northwest;

Thence running in a general Westerly direction 49.47 feet along the arc of a curve of radius 123.00 feet, said curve being concave to the North;

Thence running due West 170.20 feet along land now or formerly of the City of New Haven:

Thence running 289.13 feet along the arc of a curve to the left, which curve has a radius of 55 feet;

Thence running due East 170.20 feet along land now or formerly of the City of New Haven;

Thence running in a general Easterly direction 71.18 feet along the arc of a curve of radius 177.00 feet, said curve being concave to the North;

Thence running 29.70 feet along the arc of a curve of radius 16.85 feet, said arc of curve being concave to the South;

#### EXHIBIT A-1, cont.

Thence running 45.17 feet along the arc of a curve of radium 246.89 feet, said arc of curve being concave to the West;

Thence running South 1 degree 34 minutes 19 seconds East 264.68 feet along land now or formerly of the City of New Haven;

Thence running 33.92 feet along the arc of a curve of radius 20.00 feet, said arc of curve being concave to the Northwest;

Thence running North 84 degrees 24 minutes 27 seconds West 177.07 feet along the Northerly street line of Wintergreen Avenue;

Thence running in a general Westerly direction 211.76 feet along the arc of a curve of radius 467.44 feet, said arc of curve being the Northerly street line of Wintergreen Avenue and further being concave to the North;

Thence running North 58 degrees 27 minutes 04 seconds West 262.90 feet along the Northerly street line of Wintergreen Avenue to the point and place of commencement.

## **SECOND PARCEL** (29,078 square feet)

Commencing at a point, said point being the Southwesterly extremity of the premises herein described and further having the coordinates North 186,475.00 and East 541,588.00 on the Connecticut Coordinate System;

Thence running due North 90.00 feet along land now or formerly of the City of New Haven;

Thence running 15.71 feet along the arc of a curve of radius 10.00 feet, said arc of curve being concave to the Southeast;

Thence running due East 281.00 feet along land now or formerly of the City of New Haven;

Thence running South 100.00 feet along land now or formerly of the City of New Haven;

Thence running due West 291.00 feet along land now or formerly of the City of New Haven to the point and place of commencement.

# **EXHIBIT A-2**

# Phasing Plan

# Project Narrative

Westville Manor redevelopment is a continuation of the larger vision at West Rock that The Glendower Group of the Housing Authority of the City of New Haven (Elm City Communities) has established for transforming public housing neighborhoods into high quality mixed income communities that retain rights to return for the low-income residents. Brookside and Rockview communities in this area are examples of initial phases of this vision that has led to widespread transformation to their respective neighborhood fabric and had a positive impact on the lives of low-income residents.

Westville Manor in its currently distressed state with outdated and undersized homes for families, unsafe premises, disconnected neighborhood, and super blocks with indefensible spaces is ready for change. Westville Manor will be re-developed in two phases. The two phases will be under a mixed finance model using a combination of 9% and 4% Low Income Housing Tax Credits (LIHTC). Phase 1 will include new construction of forty (40) affordable units and ten (10) market rate units. Phase 2 will include new construction of forty-seven (47) affordable units and twelve (12) market rate units. The overall development will have constructed a total of 109 units with eighty-seven (87) affordable units and twenty-two (22) market rate units.

To initiate the Westville Manor redevelopment, a series of public meetings and design charrette/community workshop were conducted in August 2018.

# EXHIBIT A-3

# Site Plan



PHASE I & II

# EXHIBIT B

# Unit Mix

Westville Manor Program 12/17/2018

		Phase 1					1	Phase 2						П	Total at Westville Manor					
	1BR	2BR	3BR	4BR	5BR	Total	l	1BR	2BR	3BR	4BR	5BR	Total	Г	1BR	2BR	3BR	4BR	5BR	Total
Replacement units	20	6	4	7	3	40	H	0	19	11	13	4	47	Н	20	25	15	20	7	87
Other (Market rate)	0	4	6	0	0	10	F	0	0	11	1	0	12	Г	0	4	17	1	0	22
UFAS units	3	1	1	1	1	7	H	0	3	1	0	0	4	Н	3	4	2	1	1	11
%	15	10	10	14	33	14		0	16	5	0	0	7	Г	15	14	6	5	14	10.09
Total	20	10	10	7	3	50	ł	0	19	22	14	4	59		20	29	32	21	7	109

# EXHIBITS C-1 and C-2

# Sources and Uses Statement

#### CHFA DOH CONSOLIDATED APPLICATION

_			_									_				_
$\vdash$	A	В	С	D E	F G	Н	J	K	L	M	N	Ô	P	<u> </u>	R Version 2018.3	8
1	CONNECT	CUT					F				l			ACP -	Submission Date	
2	SERVECTI	ANS.					Exhibit	5.5 - SOURC	ES OF FUNI	JS			CONNI	еттент	February 1, 202	
1															1	
4	I								1					<u> </u>	ļ I	
5		DEV	ELOPMENT NAME			Westville Mans	or Phase 1		1	APPLICANT		The Glendo	wer Group, Inc.		ļ.,	
7				$\perp$	Construction	Permanent	Construction									
8	EQUITY CAPITAL CI	RANTS, Etc.		$\perp$	Sources	Sources	Paydown									
10			DOH Gr	ant Funding			0									
11		rant Funds:		[Specify]			0									
12	Other Pr	ublic Funds:		New Haven			0									
13		9	% LIHTC N		4,252,870	10,686,280	6,433,410									
14			istoric Tax Credit Ne		+	-	0									
15	CTHOO		fistoric Tax Credit Ne Contribution (HTCC		$\vdash$	+	0									
16	CIPIOUSI	-	eveloper / Investor (		$\vdash$	+	0									
18			fomeownership Sale		<del>                                     </del>	+	0	$\vdash$								
19				gy Rebates	+ +	+	0									
20			Existing Propert	-	+	+	0	_								
21	I	Other		Brownfields	4	_	0									
22		Other		FHLB	<del>                                     </del>	<del>                                     </del>	0									
23				Sub-Total	\$4,252,870	\$10,686,280	\$6,433,410				l			I		
25					Construction	Permanent	Construction	Const.	Perm.	Perm.	Fully	Deferred	Scheduled	Initial		
26				Loan Priori		Sources	Paydown	Interest	Loan	Interest	Amortizing	Payment	Debt	Debt Service	Financing Notes	•
	FINANCING [Sources	w/ Notes an	d Mortgages ]		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	-		Rate	Amort. [Yrs.]	Rate	[Y] or [N]	[Y] or [N]	Service	Coverage		
29		CHEALose	Tax-Exempt Bonds	1		+		0.000%	30	4.970%	17-17	N/A	\$0	NIA	www.chfa.org	
_	CHFA Loan - Non-Bon		[Specify]	_	+ +	+	0	0.000 (6		0.000%	<u> </u>	N/A	\$0	N/A		
31	arrange Harran		DOH Loan Funding	_	5,000,000	5,000,000	0	1.000%	40	1.000%	N	1411	\$0	N/A		
32	CDBG L	oan Funds:	MTW		2,998,154	3,481,000	484,846		40	0.000%	N		\$0	N/A		
33		ublic Funds:	FHLBNY		1,000,000	1,000,000	0	1.000%	40	1.000%	N		80	N/A		
34		Defe	med Developer Fee			209,758	209,758			0.000%	N		\$0	N/A		
35	Other Amo	ortizing Debt	Citibenk		11,883,256	7,575,017	-4,308,239	4.250%	35	3.750%	Y		\$388,967	#DIV/01		
36	Other Amo	ortizing Debt	Sterling Bridge Loan				0			0.000%	¥		\$0	N/A		
37			Existing Debt				0			0.000%			\$0	N/A		
38			GP Loan				0			0.000%			\$0	N/A		
39				Sub-Total	\$20,879,410	\$17,265,775	\$694,604			To	tal Scheduled I	Debt Service	\$388,967			
41			TOTA	L Sources	\$25,132,280	\$27,952,055	\$7,128,014									
42		Total Co	ommercial Cost (De	-	\$0	\$0			MAX D		Developer	Fee Per	% of Total	Developer		
43			Total Developme	-	\$25,132,280	\$27,952,055			Develo		Bud			66		
44			Sources	LESS Uses	\$0	50			\$1,23	0,079	\$2,48	9,961	49	1%		
46	GRANTS: 3rd party so	urces for wh	ich no repayment is	expected or r	required from other so	urces. Soft Debt:	3rd party sources :	secured by a n	nortgage and wh	ich may require	e pertiel or full re	payment				
_	(with or without interes															
	Intra-Entity ( LP, LLC, o							uity.								
									hadle the con-	est of the PPE	will be limited to	fine amount				
	Deferred/Pledged Devi that may be fully recov															
	for less than the permit							,,			, 47					
66	For construction / inter	im sources e	of fully convention to	namenant	anumos provida infor	motion on proposed	normanent 'naudi	num" normanafal	including estim	ated needown a	amount(s)					
	For construction / inter and specific paydown t				sources, provide infor	mation on proposed	permanent "paydo	own" source(s)	including estim	ated paydown a	amount(s)					

#### EXHIBIT C-1, cont.

#### CHFA DOH CONSOLIDATED APPLICATION

**CONTRACT** 

Exhibit 6.3.a - DEVELOPMENT BUDGET

Version 2018.3 Salambalan Cate: Pelanuary 1, 2021

PERMANENT PUNDING INFORMATION TAX CREDIT ELIQUELE BARIS TAX-EXEMPT BOND BASIS Permanent Budge CDBG Loan Funds: MTW 70% NPV - 9% or 30% 30% NPV - 6% Exist Building Acquisition To be Completed by ependent Tax Professi 9 % LINTE No. DOH Lean Funding (Financing) Other Public Funds: FHLB NY Other Americans Debi Rehab.) Credit ouing the Allesiment Le \$10,686,280 \$7,876,817 SITE & MPROVEMENTS (Div. 2-16) Hard Cooks GENERAL REQUIREMENTS (Max. Albertable 5%) 8.819.514 BULDERS OVERHEAD (Max. Allematic 7%) BULDERS PROFIT ONP PEEK (Max. Allematic 6%) 2.00% 6.00% 326,186 972,328 324.108 972,328 292,207 900,881 300,000 BOND PRIMIUM (L.O. COST BULDING PRIMITS and OTHER DEVELOPMENT FEES CONSTRUCTOR (Project Cest Summary) Sub-Total COMMERCIAL CONSTRUCTION 180,000 148,841 DIMERCIAL CONSTRUCTION CONTRIGENCY her General Requirements her GMF Fees. 20,368,996 20,348,860 19,362,631 7,791,339 OMETRIC TOWN

MCHTECT - Drawy

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ARCHITECTURAL and ENGINEERING
ARCHITECTURAL 2014 ENGINEERING 1,894,871 1.814.871 1,830,833 1.942.871 MICHIETUMAL and ENGREENED
STATUTE TO CALL
OPPALORS OF A COMMET. FEE
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STORES OF A COMMET. 16/8. 138,000 138,000 ool of Band Insuance ther: Permaneel Lean Fees ther: FFE 110,600 78,000 78,000 1,142,482 CHEA CONSTRUCTION OBSERVATION | Name of A | 18 mansy 1,142,402 742,764 679,902 299,000 216.000 186,000 118,000 NA NA 35,890 222,483 182,083 18,000 144,000 E 7,800 222,493 222,693 192,000 160,000 Oher Associates
Oher HANN Reinbursable
OTHER COMMERCIAL USES COSTS 290,000 210,000 250,000 16/8. 16/8. OFT COST CONTINGENCY (5% Max) (ASS+F5N+SOFT %) SOFT COSTS : Fees & Expenses TOTAL CONSTRUCTION & SOFT COSTS 24,711,222 24,799,226 3,681,000 1,000,000 6,812,169 22,622,766 8,406,877 8,006,000 EVELOPER ALLOWANCE / FEE (Nav. 19%, TOC: \$2489941) RE-DEVEL FINANCING (Interest) COSTE | Lender-Approved | 291.097 2.689.961 Land Cost Other (Existing Reserves - Equipment) Other (Existing re-Existing Existing): Committee of the content "As Is" Va

1AD360-FEB-011Dendoser/Development Folders/Westville Manor/Phase 1 Financing/3030 CHFA 95. LHTD:Westville Phase 1 Consolidated Application Workbook 2018.3\_3\_20\_20\_VL\_odg 1 DEVBGT

## EXHIBIT C-1, cont.

#### CHFA DOH CONSOLIDATED APPLICATION

CONTRACTOR S		Evhille	634-06	EVELOPMENT BUDGE		- Wash	Version :							
Promog (1997)		EARLES	6.3.3 - 06	VELOPMENT BUDGE		COMMUNICATION TO	Printery 1							
DEVELOPMENT NAME		Westville Ma	nor Phase 1		APPLICANT		The Glendower Group	, Inc	l					
				FUNDING BEORNATION		PERMANENT PUNDING	REGRESTON							
						TAX CREDIT E	LIGHTE BARR	TAX-EXEMPT BOND BASIS			In			
			*	Construction Budget	Permanent Budget (Applicant)	70% NPV - 9% or 30% NPV - 6% (New /	30% NPV - 6% Exist Building Asspiration	To be Completed by Independent Tax Professional	9 % LINTE Not Proceeds	DOH Lean Funding (Financing)	CDBG Loan Funds: MTW	Other Public Funds: FHLE NY	Deterred Developer Fee	Other Americany Del Citizens
			l		l	Rehab.)	Credit	Issuing the Atlestment Letter	\$10,686,280	\$8,000,000	\$3,481,000	\$1,080,080	\$209,788	\$7,876,817
CHFA Operating Reserve	_		1			N/A	N/A							
Capital / Replacement						N/A	N/A							
Syndicator Reserve					692,907	N/A	N/A							482,907
Working Capital Deposit (Non-Profit Only) Other: HAP Seserve (Frequired)						N/A	N/A						+	
CAPITAL DED RESERVES			-	0	480.807	NA.	NA.	0	0			9	0	492,907
RECOGNIZED LENGING COSTS			-	24.962.219	27,782,894	28,112,727	0	0	19,686,280	8,800,800	3,681,000	1,000,000	209,788	7,488,086
Entity Organizational and Legal				12,800	12,800	N/A	N/A							12,800
Syndicator Fees / Commissions				88,890	88,000	N/A	N/A							88,000
Equity Entire Lean Interest and Pees						N/A	N/A						+	
Tax Opinion and Entity Associating CHFA Tax Credit Fee (ES. Ann. Credit)			8.0%	10,000	19.000	N/A	N/A							10.000 91.211
CHEA LINTS Applie. Fee (\$1,000) and/or														$\overline{}$
Historia Credit Applia, Fee	Estimated Fee + 1	91,944		1,210	1,280	N/A.	N/A							1,280
Other			_			N/A	N/A							
ENTITY and SYNDICATION COSTS / OTHE			-	169,961	169,961	0	0	0	0	0	0	0	0	169,961
CONSTRUCTION LOAN PAYDOWNS (F app	pillis air in )		-	N/R	NA.	N/A	N/A	NIA						
TOTAL RESIDENTIAL USES			_	28,132,280	27,812,818	28,112,727	0	0	10,686,280	8,008,000	3,681,000	1,000,000	209,788	7,878,817
TOTAL COMMERCIAL USES			-	9	9		0	0			9	9	0	0
TOTAL DEVELOPMENT COST				28,132,280	27,812,818	28,112,727	9	0	10,686,280	8,008,000	3,681,000	1,000,000	289,788	7,878,817
					Intermediary Costs %		Bond Amount Apprepair Basis							
						% of Aggregate	Basis Financed with TER	agivier.						
Name & Title				Date										
Company														
				Called the Cal					l					

VAD180 FEE-01 (Sendoper/Development Folders/Westville Manur/Phase 1 Pinancing 2020 CHPA 9% LBHTC/Westville Phase 1 Consolidated Application Workhook 2018.3\_8\_22\_22\_vt\_skig 1 DEVBOT

## EXHIBIT C-2

#### CHFA DOH CONSOLIDATED APPLICATION

	A B	C	D E 1	G	_	,	K	L	M	N	0	<u>a</u>	_ o	R	9
1	600		$\perp$										Erent .	Version 2018	1
2	SENNESJEH					Exhibit 6	.5 - SOURC	ES OF FUND	18			COMM	enteur	Submission Dat	
3 .	2100000											Separtino	of Streets	October 17, 201	19
		$\neg \neg$	$\top$	$\overline{}$											
-	DEVELOPME	NTNAME			Westville Mano	r Phase 2		1	APPLICANT		The Glendo	ver Group, Inc.		1	
Ħ,									APPEICH N						
7	QUITY CAPITAL GRANTS, Exc.	$\rightarrow$	+	Construction	Permanent Sources	Construction Paydown									
ш	GUIT CAPTIAL GROWING EX.	$\overline{}$	$\rightarrow$	acurces	300 C86	Paysown									
10		DOH Gra	nt Funding			0									
11	CDBG Grant Funds:		Specify			0									
12	Other Public Funds:		iew Haven			0									
13		% LINTO Not		2,496,401	12,432,006	9,945,805									
14	Federal Historic To					0									
15	State Historic To					0									
16	CT Housing Tax Credit Contribu			$\vdash$		0									
17		/ Investor C				0								L	
18	Homeown	ership Sales		$\vdash$		0									
19			y Rebates	_		0									
20		sing Property													
21	Other	DECD	irownfields.	-		0									
22	Other		FHLB			0									
23			Sub-Total	\$2,486,401	\$12,432,006	\$9,945,685									
25				Construction	Permanent	Construction	Const.	Perrs.	Perm.	Fully	Deferred	Scheduled	initial		
26			Loan Priorit	y Sources	Sources	Paydown	Interest	Loan	interest	Amortizing	Payment	Debt	Debt Service	Financing Not	64
27	NANCING ISources of Notes and Morton	0881					Rate	Amort [Yrs.]	Rate	[Y] or [N]	[Y] or [N]	Service	Coverage		
29	CHFALcan Tax-Exe	impt Bonds				0	0.000%	30	4.970%		NA.	\$0	NA.	www.drfs.org	•
30	OHFA Loan - Non-Bond Proceeds	[Specify]		$\overline{}$		0			0.000%		NA.	50	NA.		
34	DOH Lo	an Funding		4.000,000	4,000,000	0	1.000%	40	1.000%	N		\$0	NA.		
32	CDBG Loan Funds:	[Specify]		$\overline{}$		0			0.000%			\$0	NA.		
33	Other Public Funds: MT	Wispecify		4.500,000	4.500,000	0	1.000%	40	1.000%	N		\$0	NA.		
34	Deferred Dev	eloper Fee				0			0.000%	N		\$0	NA.		
35	Other Amortizing Debt	Hunt FHA		9,000,000	9,000,000	0	4.050%	40	4.050%			\$454,738	NA.		
36	Other Amortizing Debt Sterling B	iridge Loan				0			0.000%	Y		\$0	NA.		
37	E E	sisting Debt				0			0.000%			\$0	NA.		
38		GP Loan				0			0.000%			\$0	NA.		
39			Sub-Total	\$17,500,000	\$17,500,000	\$0			Tat	al Scheduled (	lebt Service	\$454,738			
41		TOTAL	Sources	\$19,966,401	\$29,932,006	\$9.945.685									
42	Total Commerci			\$8,000	\$0,000	20,000,000		MAX D	ferred	Developer	Fee Per	% of Total	Developer		
43		Developme		\$2,296,901	529,932,000			Develop		Bud				<b>-</b>	
44		Sources L		\$17,609,500	-52			3		\$2.52			4		
-		_		4.11				_							
	GRANTS: 3rd party sources for which no reg						ecured by a m	ortgage and whi	ch may require	partial or full re	payment				
	with or without interest) are considered finan														
49	ntra-Entity (LP, LLC, etc.) loans to be repair	d from appro	ved Owner's	Distributions are con	sidered Developer	Investor Cash Eq.	úly.								
51	Deferred/Pledged Developer Fees ("DDF") a	en considere	d francing o	contributions, For tran	sactions utilizing fe	deral Low-Income I	Housing Tax C	reds, the arrow	at of the DOF	will be limited to	the amount				
53	hat may be fully recovered by the mortgago	r, without inte	rest, from O	HFA-approved annua	distributions during	the first fibeen (1)	5) years of ope	erations, OHFA,	at its sole-disc	retion, may appr	ove a DOF				
53	or less than the permitted maximum.														
55	or construction / interim sources not fully o	onverting to	permanent e	ources, provide inform	nation on progressed	permanent 'pavdo	wn <sup>a</sup> source(s)	including estima	fied paydown a	rount(t)					
							-								
56	ind specific paydown terms and conditions a														

VAD360+FSS-01/Gendower/Development Folders/Westville Manori-Financing/Bludget/Westville Phase 2 Consolidated Application Workbook 2016.3 initial draft 1 Sources of Funds

## EXHIBIT C-2, cont.

#### CHFA DOH CONSOLIDATED APPLICATION



Exhibit 6.3.a - DEVELOPMENT BUDGET



Submission Date: October 17, 2019

Westville Manor Phase 2 APPLICANT The Glendower Group, Inc. FUNDING PERMANENT FUNDING INFORMATION TAX CREDIT ELIGIBLE BASIS TAX-EXEMPT BOND BASIS Sources 4 % LIHTC Net Other Public Funds Permanent Budget 70% NPV - 9% or 30% To be Completed by pendent Tax Profession DOH Loan Funding Other Amortizing Debt % Construction Budge Hutt FHA NPV - 4% (New / **Building Acquir** Rehab.) Credit uing the Attestment Lette \$12,432,000 \$4,000,000 \$4,500,000 \$9,000,000 SITE & IMPROVEMENTS (Div. 2-16) Hard Costs GENERAL REQUIREMENTS (Max. Allowable 6%) 7,398,995 4,825,000 5,165,868 BUILDERS OVERHEAD (Max. Allowable 2%) BUILDERS PROFITIGMP FEES (Max. Allowable 6%) 938,470 835,238 BOND PREMIUM / L.O.C. COST BUILDING PERMITS and OTHER DEVELOPMENT FEES 1,811,400 8,198,995 4,825,000 CONSTRUCTION (Project Cost Summary) Sub-Total 20.542,700 18,752,574 COMMERCIAL CONSTRUCTION CONTINGENCY NA Other: General Requirements Other: Permit CONSTRUCTION CONTINGENCY (10% Max) (% Const. >)
CONSTRUCTION 4 825 000 8,198,995 7.232.702 ARCHITECT - Design ARCHITECT - Contract Admin (Min. 35%) (% Contract > ) 922,884 890,522 348,520 890,522 348,520 876,980 472,220 ENGINEERING (CWI-Site / Structural / Mechanical / Geo-Technical / Etc.) SURVEYS (A-2: Exist. Conditions and As-Built) Other: Special Inspections 195,000 221,800 40,000 Other: Code Compliance Other: Construction Administration 20,000 50,000 47,493 50,000 47,493 93,600 Other: Soil Management Plan ARCHITECTURAL and ENGINEERING 1,901,535 1.901.535 9.3% INTEREST (CHFA) CHFA LOAN ORIG. / COMMIT. FEE #DN/IOI NIA 519 282 INTEREST - Bridge Loan FEES - Bridge Loan R. E. TAXES / PLOTS - Const. Period + \_\_\_\_ Months Lease Up 38,000 38,000 38,000 INSURANCE (Business Rose / Linksby / Hazard) UTILITIES - Const. Period 125,000 125,000 125,000 128,600 Negative Arbitrage on Bonds (If Applic.) Credit Enhancement Premium (HUD or Private Perm. Mortg. Insur.) Cost of Bond Issuance 200,000 272,450 10,000 60,000 CHFA CONSTRUCTION ORSERVATION | Wester @ E. 1,064,732 973,000 LEGAL COUNSEL - Real Estate (Closing Docs and Title Work) CHFA EXTERNAL LEGAL COUNSEL
TITLE INSUR PREMIUMS and RECORDING COSTS 110,000 110,000 36,636 TITLE INSIDE PREMIUMS and RECOVERING COSTS

APPRAISALS FOR AMERIE STUDY (INFA / LINTC Required)

LEASE UP & MARKET STUDY (INFA / LINTC Required)

LEASE UP & MARKET NIG

COST CERTIFICATIONS (INFA/LINTCIDION Required)

ENVIRONMENTAL REPORTS and TESTING

OTHER REQUIRED. 29,545 123,775 175,000 175,000 244,300 Other: Accounting Other: HANH Reinbursable 30,400 140,000 140,000 N/A 175,953 OTHER COMMERCIAL USES/COSTS 8.000 NIA SOFT COST CONTINGENCY (5% Max) (A&E+FIN+SOFT % SOFT COSTS - Fees & Expenses 1,144,706 TOTAL CONSTRUCTION & SOFT COSTS 2,103,651 4,825,000 2,000,000 8,794,950 26,000,766 23,630,600 DEVELOPER ALLOWANCE / FEE (Max. 15%, TDC/ \$2525000) PRE-DEVEL, FINANCING (Interest) COSTS [ Lender-Approved ] N/A N/A Land Cost Other (Existing Reserves - Equipment)

VAD360-FSS-01/Glendower/Development Folders/Westville Manor/Financing/Budget/Westville Phase 2 Consolidated Application Workbook 2018.3 initial draft \ DEVBGT

1 of 3

#### CHFA DOH CONSOLIDATED APPLICATION



Exhibit 6.3.a - DEVELOPMENT BUDGET



Version 2018.3 Submission Date: October 17, 2019

DEVELOPMENT NAME Westville Man	or Phase 2		APPLICANT		The Glendower Group,	inc				
		CONSTRUCTION FUNDING INFORMATION	PER	MANENT FUNDING INF	ORMATION					
				TAX CREDIT E	LIGIBLE BASIS	TAX-EXEMPT BOND BASIS		Sou	rces	
	*	Construction Budget	Permanent Budget (Applicant)	70% NPV - 9% or 30% NPV - 4% (New /		To be Completed by Independent Tax Professional	4 % LIHTC Net Proceeds	DOH Loan Funding (Financing)	Other Public Funds: MTW[Specify]	Other Amortizing Debt Hunt FHA
				Rehab.)	Credit	Issuing the Attestment Letter	\$12,432,006	\$4,000,000	\$4,500,000	\$9,000,000
Existing Building/s				NA	NIA					
SITE ADQUISITION (Appraised "As is" Value)		ű	Û	NA	NA	Û	Û	0	0	Ü

VAD360-FSS-011/Glendower/Development Folders/Westville Manor/Financing/@udget/Westville Phase 2 Consolidated Application Workbook 2018.3 initial draft LDEVBGT

2 of 3

#### CHFA DOH CONSOLIDATED APPLICATION



Exhibit 6.3.a - DEVELOPMENT BUDGET



Version 2018.3 Submission Date: October 17, 2019

DEVELOPMENT NAME Westville Manor Phase 2 APPLICANT The Glendower Group, Inc.

		CONSTRUCTION FUNDING INFORMATION	PE	RMANENT FUNDING INF	ORMATION					
				TAX CREDIT E	LIGIBLE BASIS	TAX-EXEMPT BOND BASIS		Sou	rces	
	*	Construction Budget	Permanent Budget (Applicant)	70% NPV - 9% or 30% NPV - 4% (New / Rehab.)	30% NPV - 4% Exist Building Acquisition Credit	To be Completed by Independent Tax Professional Issuing the Attestment Letter	4 % LIHTC Net Proceeds \$12,432,006	DOH Loan Funding (Financing) \$4,000,000	Other Public Funds: MTW[Specify] \$4,500,000	Other Amortizing Debt Hunt FHA \$9,000,000
CHFA Operating Reserve	_			N/A	N/A					
Capital / Regiscement			u u	N/A	N/A					
Syndicator Reserve			647,050	NA	NA					580,050
Working Capital Deposit (Non-Profit Only)			193,000	NA	NIA					
Other:Sec. 8 Overhang Reserve			275,000	NA	NIA					275,000
CAPITALIZED RESERVES		0	1,115,050	NA	NA	0	0	0	0	655,050
RECOGNIZED LENDING COSTS		2,103,651	29,638,758	26,153,530	0	0	14,176,934	4,825,000	2,000,000	9,650,880
Entity Organizational and Legal Syndicator Fees / Commissions		35,000 46,000	35,000 146,000	N/A N/A	N/A N/A		23,636			
Equity Bridge Loan Interest and Fees Tax Opinion and Entity Accounting				NA NA	N/A N/A					
CHFA Tax Credit Fee (8% Ann. Credit)	0.1%	112.000	112,000	N/A	NA		125,000			
CHFA LBITC Applic. Fee (\$1,000) and/or Estimated Fee = \$ 110,507		250	250	NA	N/A		250			
Other:				N/A	NA		150,106			
ENTITY and SYNDICATION COSTS / OTHER		193,250	293,250	0	0	0	307,072	0	0	0
CONSTRUCTION LOAN PAYDOWNS (if applicable)		NA	NA	NA	NA	N/A				
TOTAL RESIDENTIAL USES		2,288,981	29,924,000	26,153,530		0	14,484,006	4,825,000	2,000,000	9,650,000
TOTAL COMMERCIAL USES		8,800	8,000		0	0	0			0
TOTAL DEVELOPMENT COST		2,296,981	29,932,000	26,153,530		0	14,404,006	4,625,000	2,000,880	9,650,888
			48.07%		SAN TEST ON O					

16.97% Se% TEST CALC.
Intermediary Costs % Se% TEST CALC.
Bond Amount 50
Aggregate Basis Financed with TES #DM

Name & Tide	Date		
Company			
	Official Use Only	1	
	Budget Period:	From:	(a)
		Revision #:	Reason for Revision:

VAD360-FSS-01/Glendower/Development Folders/Westville Manor/Financing/Budget/Westville Phase 2 Consolidated Application Workbook 2018.3 initial draft LDEVBGT

3 of 3

# **EXHIBIT D**

# Development Schedule

Westville Manor Phase 1

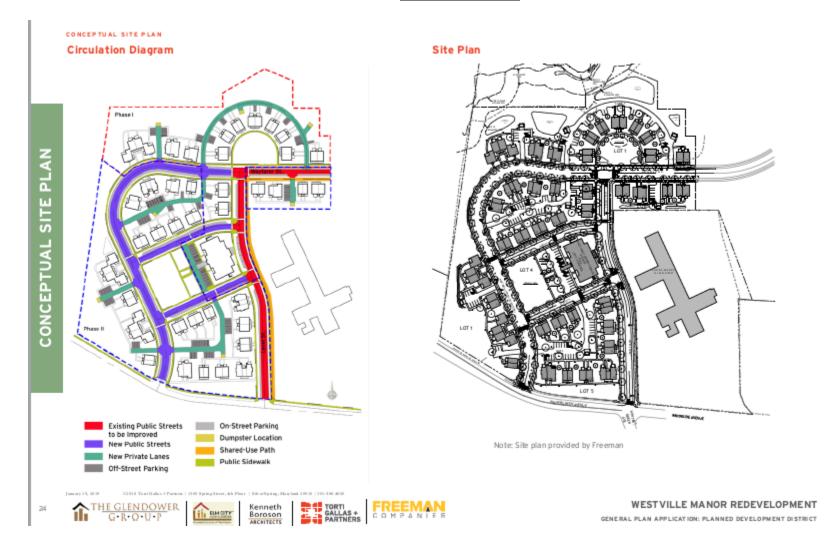
IOI I HUSC I	
	Anticipated Completion Date
100% drawings	12/31/2024
Closing & Transfer of Property	2/12/2026
Construction Start	2/13/2026
Completion of Construction	5/6/2027
Lease-up	Periodic as scattered sites
Sustaining Occupancy	6/1/2027
Proforma Stabilized Year	2028
LIHTC Placed-In-Service Date	7/30/2027

**Westville Manor Phase II** 

	Anticipated Completion Date
100% drawings	12/31/2024
Closing & Transfer of Property	8/17/2026
Construction Start	8/18/2027
Completion of Construction	3/1/2028
Lease-up	Periodic as scattered site
Sustaining Occupancy	5/1/2028
Proforma Stabilized Year	2029
LIHTC Placed-In-Service Date	7/30/2028

# EXHIBIT E

# Infrastructure Plan



## EXHIBIT F

# Section 3, EEO, MBE/WBE Requirements



Karen DuBois – Walton, Ph.D. Executive Director Housing Authority of the City of New Haven 360 Orange Street, New Haven, CT 06511 Phone: 203.498.8800 Fax 203.497.8510

# SCHEDULE A SECTION 3/MBE/WBE CONTRACT UTILIZATION/SECTION 3/MINORITY AND WOMEN HIRING PLAN

(TO BE COMPLETED BY PRIME CONTRACTOR)

(	, ar co.	IPLETED BY P	distr. Co.	· i i i	IOK)		
BID DOCUMENT OR RFP OR P	URCHASI	E ORDER NO:					
BID DOCUMENT OR RFP TITL		_					_
FEDERAL TAX IDENTIFICATION							_
							_
PRIME CONTRACTOR NAME(	S):						_
ADDRESS		CITY	STAT	ΓE	ZIP		_
TELEPHONE NUMBER		CELLULA	R NUMBE	R			_
E- MAIL ADDRESS							_
ETHNICITY:		GENIDI	ED.				
							_
SECTION3/MBE/WBE/DBE LIA	ISON:						_
CONTRACT AMOUNT	\$			_			
SECTION 3 TOTAL							
SECTION STOTAL	*						
MBE TOTAL	s						
WBE TOTAL	5						
priorite .				HANK - 00CT	ON S/MES/W	BUSING CLATHE O	CHIDDRY A
						Revised 83 2016	



Karen DuBois – Walton, Ph.D. Executive Director Housing Authority of the City of New Haven 360 Orange Street, New Haven, CT 06511 Phone: 203.498.8800 Fax 203.497.8510

# SCHEDULE A – SECTION 3/WBE/MBE SUBCONTRACT AND WORKFORCE/NEW HIRE UTILIZATION PLAN

HANH contracts require compliance with Equal Opportunity MBE/WBE and Section 3 Goals. Contracts at all dollar values are subject to MBE/WBE requirements. Section 3 requirements apply to all contractors and subcontractors awards. MBE/WBE and Section 3 requirements apply to both providing subcontracting opportunities and employment (hiring) opportunities.

#### Subcontracting Opportunities:

- A. All contractors must seek to satisfy the numerical goal that at least 10 percent, of the total dollar value amount of all contract awards for building trades, maintenance, repair, modernization, or development work, or for building trades work arising in connection with housing rehabilitation, housing construction, and other public construction, are awarded to Section 3 Business Concerns.
- B. Contractors must seek to satisfy the numerical goal that at least 20% of the total dollar amount of all subcontracts for building trades, maintenance, repair, modernization or development work, or for building trades work arising in connection with housing rehabilitation, housing construction and other public construction, are awarded to MBE Business Concerns.
- C. All contractors must seek to satisfy the numerical goal that at least 6 percent of the total dollar amount of all subcontracts for building trades, maintenance, repair, modernization or development work, or for building trades work arising in connection with housing rehabilitation, housing construction and other public construction, are awarded to WBE Business Concerns.

The Contractor shall in determining the manner of Section 3/MBE/WBE/DBE participation, first consider involvement with Section 3/MBE/WBE/DBE companies as subcontractors, suppliers of goods and services, or as joint venture partners, directly related to the performance of this contract. Section 3/MBE/WBE/DBE utilized for direct or indirect participation must be currently certified by one of the following agencies: Greater New England Minority Supplier Development Council, State of Connecticut Department of Administrative Services, State of Connecticut Department of Transportation, or the Small Business Administration (SBA) (8a). A copy of the certification letter is required. Firms seeking MBE/WBE/DBE subcontracting credit via direct participation must include one (1) current letter of certification from a HANH approved certifying agency. List the names, addresses, telephone number, contact person and other required information below:

Page 2 m19

NAME - SECTION SYMBOW BUT SET STATUS STUDIES FAM. SCHOOL A

Revised 83-2666



Karen DuBois - Walton, Ph.D. Executive Director Housing Authority of the City of New Haven 360 Orange Street, New Haven, CT 06511

ul mag	Austracity of New Hawers Phone: 203.498.8800 Fax 203.497.851
	SECTION 3/MBE/WBE UTILIZATION PLAN
HS F	ORM SHOULD ONLY BE FILLED OUT IF YOU ARE UTILIZING SUB CONTRACTORS
Dire	ct Participation:
A.	SUB CONTRACTOR COMPANY NAME:
	ADDRESS:
	CONTACT PERSON:
	TELEPHONE NUMBER:
	SECTION 3 DOLLARS:
	MBE DOLLARS:
	WBE DOLLARS:
	WORK TO BE PERFORMED/MATERIALS SUPPLIED:
	Anticipated Timeframe for performance:
	(At what percentage of project is work to be performed by this subcontractor?)
В.	SUB CONTRACTOR COMPANY NAME:
	ADDRESS:
	CONTACT PERSON:
	TELEPHONE NUMBER:
	SECTION 3 DOLLARS:
	MBE DOLLARS:
	WBE DOLLARS:
	WORK TO BE PERFORMED/MATERIALS SUPPLIED:
	Anticipated Timeframe for performance:
	(At what percentage of project is work to be performed by this subcontractor?)
C.	SUB CONTRACTOR COMPANY NAME:
	ADDRESS:
	CONTACT PERSON:
	TELEPHONE NUMBER:
	SECTION 3 DOLLARS:
	MBE DOLLARS:
	WBE DOLLARS:
	WORK TO BE PERFORMED/MATERIALS SUPPLIED:
	Anticipated Timeframe for performance:
	(At what percentage of project is work to be performed by this subcontractor?)
	te: The aforementioned list of Subcontractors can only be changed with the written consent of the
Hou	sing Authority's Executive Director/Contact Officer.
	NAME - SECTION SYMBOLISMS STATUS STUDIOS PLAN SCHOOLS
	Rendered BY MARK



Karen DuBois - Walton, Ph. D. Executive Director Housing Authority of the City of New Haven 360 Orange Street, New Haven, CT 08511 Phone: 203.498.8800 Fax 203.497.8510

# SCHEDULE A – SECTION 3/WBE/MBE SUBCONTRACT AND WORKFORCE/NEW HIRE UTILIZATION PLAN

## Hiring/Workfor ce Requirements:

- A. Contractors will seek to satisfy the numerical goal that 30 % of the aggregate numbers of new hires are Section 3 Residents.
- B. Contractors will seek to satisfy the numerical goal that 20 % of the overall workforce for the project shall be minorities.
- C. Contractors will seek to satisfy the numerical goal that 6.9 percent of the overall work force for the project shall be women.

#### SECTION 3 WORKFORCE AND NEW HIRES

## Trainees and Apprentices

	CURRENT	TRAINERS & A	PP REMINCES	MAJEMUM PROJECTED TRAINERS & APPRIENTICES					
CLASSIFICATION	TOTAL	Categories 1 and 2 #	Categories 3 and 4 #	TOTAL #	Categories 1 and 2 #	Categodes 3 and 4 #			

#### Skilled Workers

men menters									
	CUBRE	INT SELLED W	vomms	MAJEMUM PROJECTED SIELLED WORKERS					
CLASSFICATION	TOTAL #	Categories 1 and 2 #	Categories 3 and 4 #	TOTAL #	Categories 1 and 2 #	Categories 3 and 4 #			

#### Unskilled Labor

CLASSIFICATION	cues	INT UNSKILLE	D LABOR	MAJEMUM PROJECTED UN SELLED SABOR					
	TOTAL #	Categories 1 and 2 #	Categories 3 and 4 #	TOTAL #	Categories 1 and 2 #	Categories 3 and 4 #			
Unskille d Labor									
Security									

(Attach additional sheets, if necessary)

Page 6 a FR

HARM - S DOS DESTABLISME STATUS UTLIBATION PLAN S DESDUE A

Beed or 4 62 000 16

Humanir	ELM comm	CIT nuniti	<b>Y</b>	×	Hous	ing Authorit 0 Orange St	y of the City rest, New Ha	cutive Director of New Haven iven, CT 06511 x 203.497.8510						
	I utilize the following			for trainees, a	pprentices,	skilled work	ers, and unsk	illed labor.						
-	Tenant Associati  Specify:	ons/Organic	dions:											
	Local Newspaper	rs: Specify												
	Posters: Identify													
0	Labor Unions an HANH's Depart Residents.	d apprentic ment of R	e programs esident Servi	ces, to develo	op lists o	f interested (	litegory 1 ar	id Category 2						
0	The Authority's of Other: Specify		ployment rea	diness progra	m and job	placement as	sistance progr	com.						
MI	NORITY AND WO	MEN WOL	EKFORCE A	ND NEW H	IRES									
	aine es a nd Apprentic													
	CLASSFICATION	CURRENT	MAXIMUM PROJECTED TRAINERS & AVVENTICES (Flour)  VIAL Mancifes Women TOTAL Mancifes Women											
		TOTAL	Minorites	Women.	TOTAL	Minorities	Women.							
		W	W	N	N	*	N	1						
								ł						
								ł						
								l						
934	Had Washers													
3.6	killed Workers  CURRENT SELLED WORKERS MARKUM PROJECTED SELLED WORKERS (Norm)													
		CUBRE	DAL SETTED A	VORCERS										
	CLASSFICATION	TOTAL	Minorities	Women.	TOTAL	Minorities	Women.	1						
		W	N	N	N	N	N	1						
								1						
								l						
Un	skilled Labor							_						
	CLASSIFICATION	cues	INT UNSKILLE	D LABOR.	MAXEMU	M PROJECTED LABOR (Flow								
	Carata Canada	TOTAL #	Minorities #	Women. #	TOTAL	Minorities #	Women. #							
	Unskille d Labor													
	Security													
		(Attac	h additions	ıl ah eeta, if	necessa	ry)								
Pegellatt						MIN - S ECTS ON 3/W	mywesyom stan	US UTLIDATION PLAN S ONED U.S. A.						
							Best or d 62 c							

	ELM CITY communities Authority of New Haven	Karen DuBois – Walton, Ph.D. Executive Director Housing Authority of the City of New Haven 360 Orange Street, New Haven, CT 06511 Phone: 203.498.8800 Fax 203.497.8510
We will utilize	Tenant Associations/Organizations:  Specify:  Local Newspapers: Specify  Posters: Identify location  Labor Unions and apprentice programs  HANH's Business Development to dev	elop lists of interested minorities and women. eadiness program and job placement assistance program.
Page Earl		HANN - SECTION S/MES/WES/DES STATUS STUDENCE PLAN SCHEDUSE A Revised \$3,2016



Karen DuBois – Walton, Ph.D. Executive Director Housing Authority of the City of New Haven 360 Orange Street, New Haven, CT 06511 Phone: 203.498.8800 Fax 203.497.8510

#### SECTION 3 COMPLIANCE REQUIREMENTS

- A. Our Company will seek to direct its best effort to provide, to the greatest extent feasible, training and employment opportunities generated from the expenditure of assistance provided under this contract to Section 3 Residents in the following order of priority.
- Category I Residents: Residents of the housing development for which the Section 3 covered assistance will be expended;
- 2. Category 2 Residents: Residents of other housing developments owned or managed by HANH;
- Category 3 Residents: Participants in HUD Youthbuild programs carried out in the New Haven
   - Meriden metropolitan area;
- 4. Category 4 Residents: Other low-income families or persons who reside in the New Haven—Meriden metropolitan area and whose income does not exceed 80 percent of the median income for the area, as determined by the Secretary of HUD, with adjustments for smaller or larger families. The Secretary of HUD may establish income ceilings higher or lower than 80 percent of the median for the area on the basis of their findings that such variations are necessary because of prevailing levels of construction costs or unusually high or low-income families.
- B. Our Company will seek to direct its efforts to award subcontracts, to the greatest extent feasible, to Section 3 Business concerns, in the following order of priority.
- Category 1 Businesses: Business concerns that are 51 percent or more owned by Category 1
  Residents who resides in a HANH Public Housing unit.
- Category 2 Businesses: Business concerns whose full-time, permanent workforce includes 30 percent of Section 3 income eligible persons as employees;
- Category 3 Businesses: Business concerns who are actively participating in a HUD federally sponsored Youthbuild programs being carried out in the New Haven - Meriden metropolitan area;
- Category 4 Businesses: Business Concerns that are 51 percent or more owned by Category 4
  Residents; or whose permanent, full-time workforce includes no less than 30 percent Section 3
  Residents, or that subcontract in excess of 25 percent of the total amount of subcontracts to
  Category 1 and Category 2 Businesses.
- C. We will seek to satisfy the numerical goal that 30 percent of the aggregate numbers of new hires are Section 3 Residents.
- D. We will seek to satisfy the numerical goal that at least 10 percent of the total dollar value amount of all contract awards for building trades, maintenance, repair, modernization, or development work, or for building trades work arising in connection with housing rehabilitation, housing construction, and other public construction, are awarded to Section 3 Business Concerns.

Page 7 of 9

HANK - SECTION SYMBO/WESPEN STATUS STUDETION PLAN SCHOOLS A

Revised 83-2616



Karen DuBois – Walton, Ph.D. Executive Director Housing Authority of the City of New Haven 360 Orange Street, New Haven, CT 06511 Phone: 203.498.8800 Fax 203.497.8510

#### EQUAL OPPORTUNITY AND MBE/WBE PLAN APPLICABLE ON ALL HANH CONTRACTS

- A. Our Company will seek to direct its efforts to provide, to the greatest extent feasible, training and employment and subcontracting opportunities generated from the expenditure of assistance provided under this contract to minorities and women and MBE/WBE firms as required under the HANH's Bid Condition for Equal Opportunity. MBE/WBE shall have the same meaning as set forth under Clause 7 of the HUD Representation, Certification and Other Statement of Bidders-HUD Form 5369-A for construction contracts or Clause 2 of the Certification and Representation for Offerors for non-construction contracts. HUD Form -5369-C.
- B. Our Company will seek to direct its efforts to award subcontracts, to the greatest extent feasible, to MBE/WBE Business concerns, as follows:
- C. We will seek to satisfy the numerical goal that 20% of the overall workforce for the project shall be minorities.
- D. We will seek to satisfy the numerical goal that 6.9 percent of the overall workforce for the project shall be women.
- E. We will seek to satisfy the numerical goal that at least 20% of the total dollar amount of all subcontracts for building trades, maintenance, repair, modernization or development work, or for building trades work arising in connection with housing rehabilitation, housing construction and other public construction, are awarded to MBE Business Concerns.
- F. We will seek to satisfy the numerical goal that at least 6 percent of the total dollar amount of all subcontracts for building trades, maintenance, repair, modernization or development work, or for building trades work arising in connection with housing rehabilitation, housing construction and other public construction, are awarded to WBE Business Concerns.

To the greatest extent feasible, we will meet numerical goals for providing training and employment opportunities to minorities and women. We anticipate the following workforce needs set forth above.

Page 8 of 9

HANK - DICTION SYMBO/WELFORD STATUS UTLIGATION PLAN SCHEDUL A

Revised 83-2666



Karen DuBois – Walton, Ph.D. Executive Director Housing Authority of the City of New Haven 360 Orange Street, New Haven, CT 06511 Phone: 203.498.8800 Fax 203.497.8510

## AFFIDAVIT OF PRIME CONTRACTOR

To the best of my knowledge, information, and belief, the facts and representations contained in this Schedule A are true and no material facts have been omitted.

The undersigned will enter into agreements with the above listed companies for work as indicated on this Schedule A within five (5) days after receipt of a signed contract executed by the Housing Authority of the City of New Haven. Copies of agreements include but not limited to joint ventures, subcontracts, supplier's agreements, purchase orders referencing the Bid Documents Specification, RFP, or Purchase Order Number shall be forwarded to Elm City Communities-Housing Authority of New Haven, 360 Orange Street-2<sup>nd</sup> Floor, New Haven, Connecticut 06511, Attn: LaVonta Bryant, Director of Procurement.

I do solemnly declare and affirm under the penalty of perjury that the contents of the forgoing documents are true and correct, and that I am authorized on behalf of the Prime Contractor to make this affidavit.

NAME OF PRIME ( (PRINT OR TYPE)	CONTRACTOR:			
SIGNATURE OF AU	JTHORIZED OFFICER:			
DATE:				
NAME OF AFFIAN	T:			
	NOTARY STA	TEMENT		
State of Connecticut				
County of		ss. City		
On this theday	of	in the year 20		
The above signed Of	Ticer		(NAME OF AFFIANT)	
	ho, being duly sworn, did execu			
In Witness whereof, I	I hereunto set my hand and offic	ial seal:		
			(NOTARY SEAL)	
(NOTARY PUBLIC		-	, ,	
My commission Exp	pires:			
			NAME - SECTION S/MRS/WES/SES STATUS	STUDITION PLAN SCHIDUSS A
			Fersived 63 265	4



Karen DuBois - Walton, Ph.D. Executive Director Housing Authority of the City of New Haven 360 Orange Street, New Haven, CT 06511 Phone: 203.498.8800 Fax 203.497.8510

SCHEDULE B Letter of Intent from SECTION 3/MBE/WBE/DBE Subcontractors, Suppliers, Consultants TO: ELM CITY COMMUNITIES - HOUSING AUTHORITY OF NEW HAVEN (HANH) PROCUREMENT DEPARTMENT - CONTRACT LABOR COMPLIANCE FROM: SEC.3 MBE WBE DBE (NAME OF SUBCONTRACTOR -MBE/WBE/DBE COMPANY) (Circle status) GENDER: M F FEIN: ETHNICITY: PRIME CONTRACTOR: \_\_\_ ADDRESS: CITY: STATE: ZIP: TELEPHONE NUMBER: FAX NUMBER: EMAIL ADDRESS: BID DOCUMENT, RFP OR PURCHASE ORDER NO.: \_\_\_ BID DOCUMENT, RFP OR PURCHASE ORDER TITLE: The Section 3 status of a contractor must be certified by the Housing Authority of the City of New Haven. The MBE/WBE/DBE status of the undersigned is confirmed by the attached Letter of Certification from at least one of the following agencies: Greater New England Minority Supplier Development Council, State of Connecticut Department of Administrative Services, State of Connecticut Department of Public Works, State of Connecticut Department of Transportation or the Small Business Administration (SBA) (8a) Program. A copy of the certification letter is required. Firms seeking MBE/WBE/DBE subcontracting credit via direct participation must include one (1) current letter of certification from a HANH approved certifying agency. List the names, addresses, telephone number, contact person and other required information below: Page 1 of 3 Letter of Intent SECTION 3/MINE/WINE/DINE Subcontractors, Suppliers, Consultants.

SCHIDULE B Revised 69-2016



Karen DuBols – Walton, Ph.D. Executive Director Housing Authority of the City of New Haven 360 Orange Street, New Haven, CT 06511 Phone: 203.498.8800 Fax 203.497.8510

LETTER OF INTENT	
The aforementioned SECTION 3/MBE/WBE/DBE Subcontractor acknowledges that if a contract awarded to the Prime contractor mentioned in the attached Schedule <u>A</u> Utilization Plan that his compar will execute a contract to perform the work identified in the Utilization Plan.	
Will any of the work to be performed on this contract be subcontracted to another firm? Yes No  If yes, list any Section 3/MBE/WBE firm below for each company they are subcontracting to percentage of work to be performed, dollar amount, and type of work being performed.	о,
	_
	-
The Section 3/MBE/WBE/DBE Subcontractor has agreed in principal to provide either commodities or services as listed below contract:	t
	_
	_
Indicate the total dollar value and the terms of the contract agreement:	
Terms of Contract:	_
At what percentage of the project is your task?	_
Page 2 of 8 Letter of Intent SECTION IJ/MIBI/MIBI/DIBI Subcontractors, Suppliers, Con- SCHIDULE B	cultants



Karen DuBois – Walton, Ph.D. Executive Director Housing Authority of the City of New Haven 360 Orange Street, New Haven, CT 06511 Phone: 203.498.8800 Fax 203.497.8510

## AFFIDAVIT

The undersigned will enter into a signed agreement with the Prime Contractor listed above within five (5) days after receipt of a signed contract executed by the Housing Authority of the City of New Haven. Copies of agreements including but not limited to joint ventures, subcontracts, supplier agreements, or purchase orders referencing the BID DOCUMENTS, RFP, or P. O. Number shall be forwarded to:

Elm City Communities - Housing Authority of New Haven, (HANH)

LaVonta Bryant

Director of Procurement

360 Orange Street – 3rd Floor

New Haven, CT 06511

(203) 498-8800 Extension 1200

I do solemnly declare and affirm under the penalty of perjury that the contents of the forgoing document are true and correct, and that I am authorized on behalf of the Subcontractor to make this affidavit.

# NAME OF SECTION 3/MBE/WBE/DBE SUBCONTRACTOR/SUPPLIER: (PRINT OR TYPE) (SIGNATURE OF AUTHORIZED PRINCIPAL OR AGENT) (DATE) NOTARY STATEMENT State of Connecticut ss. City: County of On this the day of \_\_\_\_\_\_in the year 20\_\_\_\_ The above signed Officer (NAME OF AFILANT) Personally known, who, being duly swom, did execute the foregoing affidavit and did so as her or his free act and deed. In Witness whereof, I hereunto set my hand and official seal: (NOTARY SEAL) (NOTARY PUBLIC SIGNATURE) My Commission Expires: Letter of Intent SECTION I/MIN/WIN/DIN Subcontractors, Suppliers, Consultants SCHEDULE B Revised DR-2016



Karen DuBois – Walton, Ph.D. Executive Director Housing Authority of the City of New Haven 360 Orange Street, New Haven, CT 06511 Phone: 203.498.8800 Fax 203.497.8510

BIDDERS/PROPOS	SCHEDULE C ERS SECTION 3/MBE/WBE/DBE Compliance Affidavit for Schedule A
	s a respondent to HANH's Bid Document Specification Number do hereby affirm that I understand and fully support the policy and CTION 3/MBE/WBE/DBE Utilization Plan, (hereafter referred to
amount not currently available, I und	under this bid document specification will be issued subject to an erstand that my SECTION 3/MBE/WBE/DBE Utilization Plan, I(s) is subject to amendment to reflect actual subcontract amounts to
	he contract, I agree to fully comply with the minimum participation sortunity Policy for SECTION 3/MBE/WBE/DBE Utilization and
<ol> <li>To submit within Five (5) da agreements with the certified SI on the original Schedule A and I</li> </ol>	ys of issuance of contract, copies of all resulting subcontract ICTION 3/MBE, WBE AND DBE firms whom were listed is, and
3/MBE/WBE/DBE Subcon documentation (waivers of lien	is an updated Schedule D - Status Report of SECTION tractor/Supplier Payments attaching appropriate and copies of canceled checks) to evidence payments to the the approved SECTION 3 /MBE/WBE/DBE Utilization
does require the approval of the Con-	de to the approved SECTION 3/MBE/WBE/DBE Utilization Plan tract Officer. Additional firms will be allowed consistent with ution of firms will only be considered consistent with provisions as WBEDBE Utilization Policy.
ACKNOWLEDGEMENT:	
Authorized Principal or Agent Signature	Date
APPROVED:	
Director of Procurement	Date
Page 1 of 1	BIODERS/PROPOSERS SECTION 1/MBI/WRI/DBI Compliance AFEA: SCHEDU



Karen DuBols – Walton, Ph.D. Executive Director Housing Authority of the City of New Haven 360 Orange Street, New Haven, CT 06511 Phone: 203.498.8800 Fax 203.497.8510

## "Section 3 New Hire Report" Instructions

Applicability Section 3 New Hire Report documents all new hires and indicates whether Section 3 Residents were hired to fill any available positions. Use the definition of Section 3 Residents below for determining the status of all new employees.

Reporting Responsibilities: This form must be completed by all firms working on a Section 3 Project Check with your program managers regarding the deadlines for receipt of this form. Those entities that have direct agreements with Elm City Communities – Housing Authority of New Haven, (HANH) - Sponsors and/or Contractors - regarding a Section 3 Project are responsible for collecting the Section 3 New Hire Report from all applicable subcontractors, consultants, etc.

#### SECTION 3 RESIDENTS

Section 3 residents are those individuals living in New Haven County who are either residents of HANH or whose median household income (varies by household size) is 80% or less of the area median income. In New Haven County, the maximum income for each household size is shown in this chart:

STATE: CONNECTICUT
New Haven-Meriden, CT HMFA
FY 2015 MFI: 583,400
HUD IN C O M E L I M I T S

	I PERSON	2 PERSON	J PERSON	4 PERSON	5 PERSON	6 PERSON	7 PERSON	# PERSON
EXTREMELY LOW (30%) INCOME LIMITS	17,500	20,000	22,500	25,000	28,410	32,570	36,730	40,590
VERY LOW (38%) INCOME LIMITS	29,200	33,400	37,550	41,700	45,050	48,400	51,750	55,850
LOW (80%) INCOME LIMITS	46,100	52,650	59,250	65,800	71,100	76,350	81,600	\$6,900

Section 3 requires that Section 3 Residents have the opportunity to apply to all available full time positions (be they seasonal, permanent, or temporary) created by the use of Section 3 covered funds. The types of jobs include construction, administrative, management, services, etc.; any and all jobs that arise in connection with construction or rehabilitation activities. As part of HANHs Section 3 procedures, firms are required to report the number of employees hired in connection with a Section 3 Project.

Page 1 of 8

SECTIONS/MBE/WBE/NEW HIRE REPORT Revised March 2015



Karen DuBols – Walton, Ph.D. Executive Director Housing Authority of the City of New Haven 360 Orange Street, New Haven, CT 06511 Phone: 203.498.8800 Fax 203.497.8510

#### How can businesses find Section 3 residents?

Businesses can recruit utilizing the list of residents provided by LaVonta Bryant, Director of Procurement contacting her at 203.498.8800 x1200 or via email lbryant@newhavenhousing.org; or businesses may recruit utilizing a local employment referral source, such as contacting resident organizations, local community development and employment agencies to find potential workers.

#### Section 3 New Hire report instructions:

- 1. Section A requires information about the Project:
  - a. "Sponsor Name" is the name of the developer or owner of the Project;
  - "Prime Contractor Name" is the name of the business entity that the firm completing this form has a contract with;
  - e. "Firm completing this Form" is the name of the Sponsor, GC, Architect or subcontracting entity;
  - d. "Reporting Period" is the month/year of the period covered by this report;
  - e. "HANH Program" and "HANH Contact Person" check with your Prime Contractor to complete these fields accurately;
  - f. "Contract Description" and "Contract Amount" the scope and the dollar amount awarded for that work being done by the Firm completing this form;
- 2. Section B requires information on employees newly hired and their Section 3 status:
  - a. review the FY 2015 HUD IN C O M E L I M IT S above to determine the family threshold and size;
  - b. Job Category Code: check chart for letter to insert here;
  - Check the box above the signature lines if no employees were hired during the period.

Page 2 of 3

SECTIONS/MBE/WBE/NEW HIRE REPORT Revised March 2015



Karen DuBois – Walton, Ph.D. Executive Director Housing Authority of the City of New Haven

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COPY AND ATTACH ADDITIONAL PAGES AS NEEDED

Please Check This Box If There Were No New Hires During This Period.

I certify that the above statements are true, complete, and correct to the best of my knowledge and belief.

Signature:	Title:	Date:
Page 2 of 3		SECTIONS/MINE/WINE/MEN HIRE RE Revised March 2015

## CONTRACTOR/VENDOR CURRENT WORKFORCE



\*NOTE: THIS FORM MUST BE SUBMITTED WITH THE CONTRACTOR/VENDOR BID.

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CONTRACTOR/VENDOR CURRENT WORKFORCE ANALYSIS Revised 02-2016





\*NOTE: THIS FORM MUST BE SUBMITTED WITH THE CONTRACTOR/VENDOR BID.

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CONTRACTOR/VENDOR CURRENT WORKFORCE ANALYSIS Revised 02-2016

2 of 2



SCHEDULE D
STATUS REPORT LOG FOR ALL SUBCONTRACTORS INCLUDING SECTION SYMBE/WEE SUBCONTRACTOR/SUPPLIER PAYMENTS

The information requested is vital to conser groups proceeding of payment requests and MLST be completed and submitted with appropriate capporting documentation. (Waivers And Copies of Canceled Checks) Monthly to:

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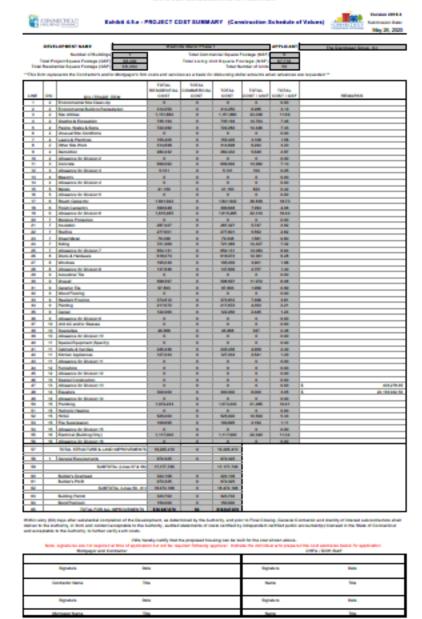
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## **EXHIBIT G**

## Infrastructure Budget

CHFA DOH CONSOLIDATED APPLICATION



## CHPA DON CONSOLIDATED APPLICATION





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#### **EXHIBIT H**

## Minimum Performance Level

Specific performance standards related to oversight of financial performance, physical property, resident and community relations and reporting, recordkeeping and monitoring are found in those sections.

#### PERFORMANCE STANDARDS

- Property manager (PM) selected and evaluated according to applicable criteria and in timely fashion
- · PM shall comply with all laws and procedures
- · PM to Certify and Verify Eligibility of All Tenants prior to Occupancy
- PM to Recertify and Re-verify Tenant Eligibility within 12 months of last certification
- Waiting List: Have 10 applicants for each unit size and type; update waiting list every 6
  months
- Applicants and residents treated fairly; no fair housing violations

#### OUANTATIVE PERFORMANCE STANDARDS

- a) Glendower and the Owner have established the following quantitative Performance Standards and expectations. These standards are based on PHAS guidelines and are consistent with normal housing management industry standards. Performance Standards that are described by PHAS or SEMAP shall be the equivalent of "A"s.
- b) Vacancy Loss of less than 4% following completion of rent-up.
  - i. Vacancy loss is calculated in accordance with HUD PHAS standards.
  - Measured as the number of days lost to vacancy divided by the total number of possible occupancy days.
- c) Average Vacancy Turnover of not more than 14 days.
  - Vacancy Turnover is calculated in accordance with HUD PHAS standards.
  - Measured as the number of days between move-out of one resident and the movein of the next resident to the vacant apartment. (lease end to lease start)
- d) RentCollection Uncollected Rentnottoexceed 5%.
  - Rent Collections and Uncollected Rent is calculated in accordance with HUD PHAS standards.
  - ii. Measured as the total amount of uncollected rent for the reporting year plus the total uncollected rent carried into the year for residents in possession divided by the total rent billed for the year.
- e) Emergency Work orders Abated within 24 Hours.
  - All (100%) emergency work orders (identified as work that if left incomplete poses a serious threat to life and safety) will be abated within 24 hours of the Agent becoming aware of the need for repair.
- f) Average Work Order Completion not to exceed 7 days.
  - The average time to complete non-emergency work orders will not exceed 7 days, calculated in accordance with HUD PHAS standards, measured as the total number of days for completed and outstanding work orders divided by the number of complete or outstanding work orders.

- g) Annual Satisfaction Survey and Work Order Quality Control Survey.
  - The Owner will conduct an annual satisfaction survey by mailing to all residents, review and compile the results of the survey and make these results available to the HANH
  - ii. The Owner will survey 10% of all completed work orders periodically for quality control purposes, review and compile the results of the survey and make these results available to HANH.
- h) Security
  - The Owner will be required to track and report on crime related problems including arrests and police calls.
- i) Annual HUD Inspections
  - i. The Owner will provide access and data necessary for annual HQS inspections and will achieve a pass. If health and safety deficiencies are found they will be corrected or abated within 24 hours and all other deficiencies will be corrected within 7 days.
- j) Annual Unit Inspections
  - The Owner shall complete annual unit inspections 100% of the Section 8 units (HQS standard).
- k) Reporting Requirements
  - The Owner will provide an Annual Audit and Monthly Narrative Report and Financial Report to HANH.
- Annual Audit
  - i. Annual Audited Financial Statements will be provided to HANH by the owner, with the following conditions:
    - The Audit is due to the Owner 120 days after the end of each fiscal year.
    - The Audit must be prepared in accordance with generally accepted accounting principles (GAAP)
    - The Audit must be accompanied by the report of an independent Certified Public Accountant.
    - 4. The audit must be accompanied by any supplemental data required by HANH or HUD such as certifications as to compliance with laws, regulations or agreements.
- m) Monthly Narrative Report
  - The Monthly Narrative Report will detail a summary of property operations, including:
    - Summary of move-in and move-out activity, compared to prior month and the comparable quarter in the preceding fiscal year.
    - Vacancy Report, by unit size, type and income categories, including number of days vacant.
    - Waiting List Report, including the number of families on the waiting list for each unit size, type and income category.
    - Share Transfer Account Activity, including total accounts receivable, total cash balance, quarterly income, quarterly new loans and delinquent accounts.
    - Aged Housing Payments Delinquency Report, including amounts and age of housing payment delinquencies.

- 6.<u>Maintenance Activity Report</u>, including summary of maintenance requests received and responses initiated, completed or outstanding at the end of the quarter by category (normal, emergency, planned, preventative).
- n) The Monthly Narrative Report will detail a summary of property operations, including:
  - i. The Monthly Financial Report will include the following:
    - I.<u>Itemized Report of Income and Expense on Accrual Basis</u>, reporting for the month and year to date, in a format substantially comparable to HUD-92410 (Statement of Profit and Loss) and which indicates all budget variances.
    - 2.Accounts Payable Schedule as of the end of the reporting month, in a format comparable to HUD-93481 (Schedule of Accounts Payable).
    - 3.Tenants Accounts Receivable report showing all receivable amounts in an aged format.
    - 4.Statement of <u>Surplus Cash</u>, as of the end of the reporting period, in a format comparable to HUD-93486.

#### SECTION 8 UNITS

#### 1. Rents

- a. The Owner will ensure that all rents are considered reasonable at the time of lease and throughout occupancy of the unit by conducting at a minimum, an annual rent reasonableness study.
- b. The Owner will obtain third party verifications and will be responsible for verifying correct rent calculations and allowances on an annual basis.
- c. The Owner will be responsible for annual income re-certifications for 100% of Section 8 residents.

## 2. Low Income Housing Tax Credit Units

- a. Compliance
  - i. The Owner will be responsible for all tax credit compliance related to the LIHTC units and will be responsible for maintaining 100% of those units in compliance with the regulations and will not expose the property to the risk of tax credit recapture or a call upon the tax credit guaranty.