

# **State of Connecticut**

# **Department of Economic and Community Development**

## **Urban Action Grant Program**

Application

## General Description:

This Application is a brief outline to enable the DECD to determine the eligibility and strength of the applicant and/or project to apply for the Urban Action Grant Program. *If the entity submitting this request will not be the final recipient of the funds, please complete the slipsheet entitled "Application for Pass-through".* All information accompanying this Application is confidential and exempt from the Freedom of Information Act.

- 1. **Applicant Name:** List the full legal name of the applicant for financial assistance.
- 2. Address: Mailing address where correspondence should be sent. If different from the applicant location, so indicate.
- 3. Contact Person: If appropriate, include title.
- 4. **Project Name:** Full title of project. If unsure of title, check with DECD staff.
- 5. **Project Location:** Give the location where financing will be used. The municipality is the jurisdiction to whom property taxes are paid.
- 6. Federal Employer ID # and SIC Code: Please list both numbers (if applicable.)
- 7. Form of Business/Organization: Indicate if organization is for-profit, not-for-profit or a municipality. Attach copy of corporate certificate if applicable.
- 8. Ownership: Indicate form of corporation if applicable. Minority or woman ownership must be 51% to be considered for this status. Minority includes a variety of categories such as racial, ethnic, gender and disability status. Check with DECD staff for confirmation.
- **9.** Nature of Business/Organization: Indicate what type of industry the business/organization is engaged in as well as the Business Activity (section B) and Type of Product or service (section C).
- **10. Gross Sales/Receipts:** Gross/Sales receipts of the organinzation during the last calendar or fiscal year.
- **11. Ownership and Subsidiaries**: If not practical to list every business owner, include owners holding 10% or more of the organization. If ownership of the recipient of the funds is different from the organization, please list on a separate sheet the owners of the recipient.
- **19. Employment:** Projected employment is the anticipated number of employees in the organization within 2-5 years. Please classify full-time or part-time.
- 20. Required documents: (for pre-application phase):
  - A. Business Plan: Include a copy of the organization's current business plan.
  - **B.** Business Financial Statements: If available, CPA prepared financial statements for the

most recent three years with 5 year projections. Otherwise, federal tax returns.

- **C.** Cash Flow: Please include, as a part of the financial statements, a summary of cash flow covering prior year's operations.
- **D.** Payroll, Sales, Corporate Taxes paid to Connecticut (past 3 years and projected for 5 years).
- **E.** Personal financial statements of owners of 10% or more of the company.
- F. Schedule of related affiliated companies.
- G. If the project involves the purchase of a business, please provide the following:
  I. Purchase Agreement or memorandum between the parties.

**II.** Current balance sheet of business being acquired.

**III.** Appraisal, or estimate of value, of real estate and equipment.

- 21. Project Narrative: Describe the project for which funding is being requested (i.e., type of equipment to be purchased, nature of inventory and uses for working capital). For a building, include address, acres of land, building's square feet, and size of any building addition. List any tenants. If project involves refinancing, describe who will be refinanced and the purpose for the loan.
- 22. Assistance Requested: Under "Amount of Financing Requested" specify amount and nature of assistance. For "Services Requested" identify type of service requested.
- **23.** Conventional Financing: Outline the amount and terms of any funds from conventional sources that are available to fund all, or a portion of the project. If applicable, indicate reasons for denial.
- **25. Public Disclosure**: The DECD is required by law to include in its final approval consideration the extent to which the applicant has included community and employee participation, *unless* this question is answered "Yes", and an explanation is provided.



| SECTION I                         | APPLICANT IDENTIFICATION   |  |  |  |
|-----------------------------------|--|--|--|--|
| 1. Applicant's Full Le            | egal Name: <u>Mayor Justin Elicker</u>   |  |  |  |
| 2. Applicant                      | City of New Haven  |  |  |  |
| 3. Contact Person:                | Michael Piscitelli   |  |  |  |
|                                   | Telephone: (203) 946-5335 Fax:   |  |  |  |
| 4. Project Name:                  | New Haven Mill River Municipal Development Plan & Implementation   |  |  |  |
| 5. Project Location:              | New Haven, CT Municipality: City of New Haven  |  |  |  |
| 6. Federal Employer               | Identification # <u>06-6001876</u> SIC Code:   |  |  |  |
| SECTION II                        | APPLICANT INFORMATION  |  |  |  |
| Private                           |  |  |  |  |
| Corpora<br>Proprie<br>X Other     | ation Partnership<br>torship Sub-Chapter "S" corp.   |  |  |  |
| Minority Owne<br>(Minority as def | Established       1638       State where created:       CT         d       N/A       Woman Owned       N/A         ined in §32-9e sub-section 3 of Connecticut General Statutes) |  |  |  |
| 、                                 | cturer Retailer Wholesaler   |  |  |  |
| D. DUSINESS ACTIV                 | (e.g. research and development, production, neadquarters, etc.)  |  |  |  |

C. Type of product or service (e.g. pharmaceuticals, computer software, etc.)

## 10. Gross Sales/Receipts/Revenues

| Total Sales Receipts           | Approximate % sales in CT         |
|--------------------------------|-----------------------------------|
| Approximate % sales outside of | Approximate % sales outside of US |

### 11. Ownership and subsidiaries:

Please attach as Exhibit "A" a list of the names, titles, and percent of ownership of all stockholders. If there are more than ten stockholders, list only those with 10% or more ownership. Also list all business organizations, including but not limited to, corporations, partnerships, limited partnerships, sole proprietors, trusts and syndications which are subsidiaries or affiliates of the Applicant along with their address and the nature of their interest or connection. If the Applicant is a subsidiary or affiliate, then list the owning or holding organization and all subsidiaries or affiliates. If there are none, please so indicate.

## 12. Business/Organization History

Please provide a brief description of the business/organization's history and attach. If the organization is non-profit, please state your organization's purpose.

#### SECTION III

#### FINANCIAL INFORMATION

## 13. Unpaid Taxes (List any below)

|         | Туре | Amount | Past Due | Payment Terms |
|---------|------|--------|----------|---------------|
| Federal |      |        |          |               |
| State   |      |        |          |               |
| Local   |      |        |          |               |

| 14. Are there any outstanding, per<br>or organization?             | nding or anticipated claims or lit | igation against your business     |
|--|------------------------------------|-----------------------------------|
| <b>Yes</b> (If ye  | s, please attach explanation)      | <u>X</u> No                       |
|  |                                    |                                   |
| 15. Have you ever personally declar<br>where bankruptcy has been d |                                    | cer of a business or organization |
|  | s, please attach explanation)      | <u>X</u> No                       |
|  |                                    |                                   |
| 16. Have you ever received prior S                                 | tate financing for this project?   |                                   |
| YesDECD  | CDACII                             |                                   |
| Amoun  |                                    | Date                              |
| Prograi<br><u>X</u> No   | n                                  |                                   |
|  |                                    |                                   |

## 17. Environmental Compliance

A. Has any state, including Connecticut, federal administrative agency or federal court issued any order or entered any judgement to the business/organization concerning a violation of any environmental law? If yes, please include the type of enforcement action, date, jurisdiction, order/case/docket number and description of violation.

Partial Consent Order, English Station

**B.** Is there any property transfer filing pending with the DEP? If yes, attach the applicable forms and responsible party's obligations.

Potentially, the MDP is in the development stage and the City will work with DECD on environmental considerations and cost estimate(s) prior to any specific acquisition.

**C.** Is there any Environmental Site Assessment (ESA) conducted by any party on this site, i.e., Phase I, II or III ESA? If yes, please enclose a copy.

Yes, see above for process to work within a legacy industrial district.

#### **18. OSHA Compliance**

Do you have any outstanding orders from the federal Occupational Safety and Health Administration? If yes, please describe on an additional sheet and give the name, address and telephone number of the individual handling your case.

Not that I am aware of.

**19. Employment** (Full-time employment is a minimum of 35 hours per week as reported to the Department of Labor)

| Present Employment |  | Projected Employment by end of |  | Projected Employment by end of |  |
|--------------------|--|--------------------------------|--|--------------------------------|--|
|                    |  | two years                      |  | two years five years           |  |
| Full time:         |  | Full time                      |  | Full time                      |  |
| Part time:         |  | Part time:                     |  | Part time:                     |  |
| Total:             |  | Total:                         |  | Total:                         |  |

Of the present employment listed above, how many would be lost if the State did not provide the proposed funding?

Unknown

## SECTION IV

## PROJECT INFORMATION

#### 20. Required Documents (Please refer to the instruction page)

- A. Business/Strategic Plan
- **B.** Financial statements of the Business/Organization (includes notes and projection)
- **C.** Cash Flow Summary for prior year
- **D.** Payroll, Sales, Corporate Taxes Paid to CT (past 3 years, projected for 5 years)
- **E.** Personal financial statement(s) (owners of 10% or more of company)
- **F.** Schedule of related affiliated companies
- **G.** Information regarding a business acquisition

## 21. Project Narrative

Please attach a brief project description including use of funds and compete the Project Plan and Budget included with this package.

The City of New Haven is seeking a \$5.0M Urban Act grant to revitalize the Mill River District ("the Mill River District"). The Mill River District is a neighborhood of the City consisting of approximately 200 acres located on both banks of the Mill River, roughly bounded by I-91 to the north and west, I-95 to the south, and the residential areas of Fair Haven to the east. It is well-located at the intersection of major northeast truck routes, the region's primary freight and passenger rail corridor, and the port. The Mill River District is home to approximately 3,000 jobs in food processing and distribution, precision manufacturing, design and construction support, specialty building supplies fabrication, and other diverse commercial enterprises. The Mill River itself is maintained as a federal navigation channel along with the Chapel Street Bridge being a moveable swing bridge, this allows access to the Gateway Terminal storage yards and commercial fishing facilities.

The goals for the revitalization of the Mill River District are highly consistent with the State of Connecticut's Responsible Growth Task Force policies, namely with the focus on redevelopment, be fair, expand housing opportunities, concentrate development, provide transportation choice, conserve natural resources, plan regionally, and increase job opportunities in appropriate locations. This plan meets these criteria by,

- Promoting the re-use and redevelopment of existing infrastructure and buildings helping to further revitalize a central city of Connecticut as well as the preservation of the historic buildings.
- Taking advantage of a central hub location to both grow and support the overall wellbeing of the East Rock, Downtown, Long Wharf and Fair Haven communities.
- Introducing new zoning to accelerate the expansion of housing opportunities for people regardless of abilities, income levels, and household types adds a level of convenience for those already working in the area and potential new employees of future business developments. For these nearby residents, future benefits may include a better integration of sections of Chapel Street and Grand Avenue, both visually and functionally, with their contiguous mixed-use segments outside of the industrial/commercial district, and improving quality of life for residents by nurturing industries and enterprises with minimal noise, pollution, or other external impacts on nearby neighborhoods, and providing living wage jobs.
- Building a resilient and modern infrastructure that supports both economic growth and a high quality of life for residents.

Consistent with past practice the City will work with CT DECD to develop a formal regulatory mechanism in the form of a Municipal Development Plan. Urban Act funding would be used toward three main plan implementation phases, namely,

- 1. Property acquisition funding to support the redevelopment of blighting and dormant properties in the Mill River District (\$3.0 million)
- 2. Public infrastructure investments for coastal resilience, green infrastructure and completion of the Mill River Trail south of Grand Avenue (1.5 million)
- 3. Predevelopment or Gap financing to support housing developments in the Humphrey/East and Chapel/East sections of the district (\$.5 million).

#### 22. Assistance Requested

| Amount of financial assistance | \$5,000,000 |
|--------------------------------|-------------|
| Services Requested:            | N/A         |

#### 23. Conventional Financing

Please describe on an additional sheet what steps, if any, you have taken to obtain financing from conventional sources.

#### 24. Security /Collateral for DECD State Financial Assistance (check appropriate):

 Real Property
 Corporate Guarantee
 Machinery and Equipment

 Personal Guarantee
 Not Required
 Other

#### 25. Public Disclosure

Will informing the municipality and employee representatives of the proposed request for financial assistance prior to DECD/CDA's final approval be considered a disclosure of confidential or proprietary information or trade secret?

Yes (If yes, please attach an explanation No

**Certification by Applicant** 

It is hereby represented by the undersigned, that to the best of my knowledge an belief no information or data contained in the application, the financial statements or in the attachments are in any way false or incorrect and that no material information has been omitted. The undersigned agrees that banks, credit agencies, the Connecticut Department of Labor, the Connecticut Department of Revenue Services, the Connecticut Department of Environmental Protection, and other references are hereby authorized now, or anytime in the future, to give the Department of Economic and Community Development any and all information in connection with matters referred to in this application, including information concerning the payment of taxes by the applicant. In addition, the undersigned agrees that any funds provided pursuant to this application will be utilized exclusively for the purposes represented in this application, as may be amended. The undersigned understands that the Department of Economic and Community Development's agreement to review this application is in no way a commitment to provide funding. Such a commitment can be provided only following the approval of the application by the Department and the State Bond Commission and the execution of a contract between the applicant and the State of Connecticut. As such, any funds expended by the applicant prior to these approvals will be done so entirely at the risk of the applicant.

Please be sure to include the additional attachments required.

| Signature     | Title                             | Date             |
|---------------|-----------------------------------|------------------|
|               | Return to                         |                  |
| СТ            | DEPARTMENT OF ECONOMIC AND COMMUN | IITY DEVELOPMENT |
|               | 505 Hudson Street                 |                  |
|               | Hartford, CT 06106-7106           |                  |
|               | Phone (860) 270-8170              |                  |
|               | Fax (860) 270-8135                |                  |
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State of Connecticut Department of Economic and Community Development Urban Action Grant Application Pursuant to §4-66(c) of the Connecticut General Statutes

This application should be completed by the business/organization that will pass Urban Action Grant funds onto another entity.

| 1. Name                |   |          |              |  |
|------------------------|---|----------|--------------|--|
| 2. Address             |   |          | Zip Code     |  |
| 3. Contact Person      | Telephone:  |          | Fax:         |  |
| 4. Project Name        |   |          | Municipality |  |
| 5. Project Location    |   |          | _            |  |
| 6. Federal Employer Id | dentification #   |          | SIC Code:    |  |
| 7. Form of Organizatio | on<br>Municipality<br>Non-Profit 501(c) 3<br>Other Non-Profit<br>Other<br>Date Established<br>Where created |          |              |  |
| 8. Have you received   | prior state financing for this  | project? |              |  |
|                        | No<br>YesDECD   | CDA      | CII          |  |
|                        | Amount \$<br>Program  | Date     |              |  |